

Streamline
Health[®]

Second Quarter 2022 Earnings Presentation
Nasdaq: STRM



Disclosure Statement

SAFE HARBOR STATEMENT: FORWARD-LOOKING DISCLOSURE

This presentation contains “forward-looking statements” within the meaning of the U.S. Private Securities Litigation Reform Act of 1995, based on current management expectations. Because forward-looking statements relate to the future, they are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict and that can cause Streamline Health’s actual results to differ. We caution you therefore to not place undue reliance on such statements.

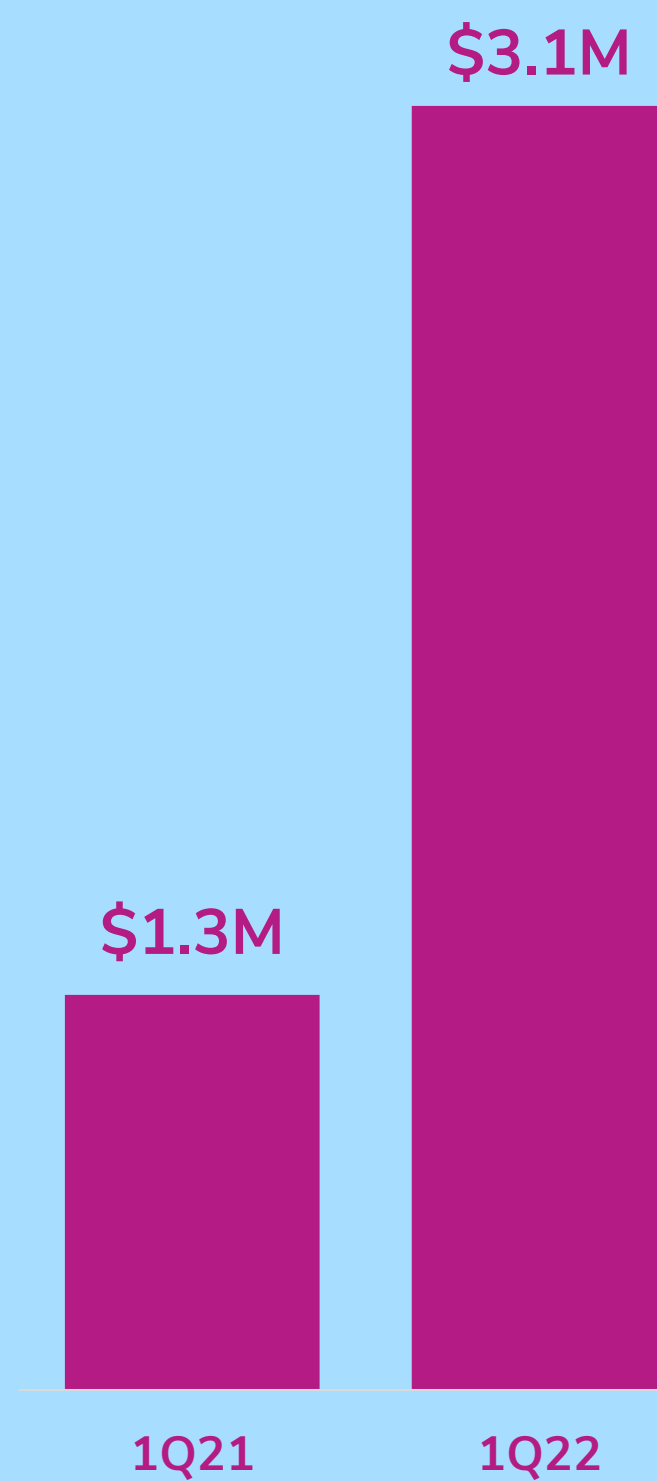
Actual results might differ materially from these statements due to a number of risks and uncertainties. Risks that may contribute to the uncertain nature of these statements are described in Streamline Health’s periodic filings made with Securities and Exchange Commission. Special attention is directed to the portions of those documents entitled “Risk Factors” and “Management’s Discussion and Analysis of Financial Condition and Results of Operations.” Streamline Health undertakes no obligation to update any forward-looking statements or relevant risks, except as may be required by law.

TRADEMARKS

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Second Quarter 2022 & Recent Highlights

SaaS Revenue



138% Growth of SaaS revenue in 2Q22 vs 2Q21. Driven by the acquisition of Avelead.

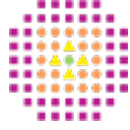
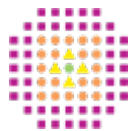
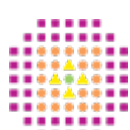
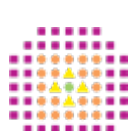
\$12.5M

Fiscal 2022 New SaaS Bookings as of July 31, 2022

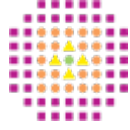
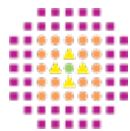
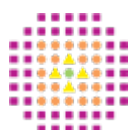
\$14.3M

Booked SaaS ACV as of 7/31/22 vs **\$10.6M** as of 1/31/22

eValuator Solutions Update

-  Closed largest ever eValuator deal and successfully entered market with professional fee module
-  Client success program continues to succeed and is a key differentiator
-  Developed eValuator Concierge integrated service module
-  Though hospitals have begun return to normal, IT department backlogs have slowed implementations

Avelead Solutions Update

-  Continuing to invest in innovation and service to create a strong foundation for long term growth
-  Maturing Cerner relationship and anticipate growth via this channel despite innovation focus
-  Successfully closed first booking with large Southwestern hospital system following a 9-month pilot program, significant growth potential within this client

Financial Results

Income Statement

	Three Months Ended July 31, 2022	Three Months Ended July 31, 2021	Six Months Ended July 31, 2022	Six Months Ended July 31, 2021
Revenue	\$6.0M	\$2.9M	\$11.9M	\$5.8M
Operating Expenses	\$8.6M	\$5.3M	\$17.8M	\$10.7M
Loss from Continuing Operations	(\$3.3M)	(\$0.1M)	(\$6.0M)	(\$2.5M)
Net Loss	(\$3.3M)	(\$0.1M)	(\$6.1M)	(\$2.2M)
Adj. EBITDA*	(\$1.1M)	(\$0.8M)	(\$2.4M)	(\$1.4M)

*Streamline Health defines “adjusted EBITDA” as net earnings (loss) plus interest expense, tax expense, depreciation and amortization expense of tangible and intangible assets, stock-based compensation expense, significant non-recurring operating expenses, and transactional related expenses including: gains and losses on debt and equity conversions, associate severances and related restructuring expenses, associate inducements, and professional and advisory fees. Please see our press release for a reconciliation of non-GAAP Adjusted EBITDA to GAAP Net Income.

Financial Results

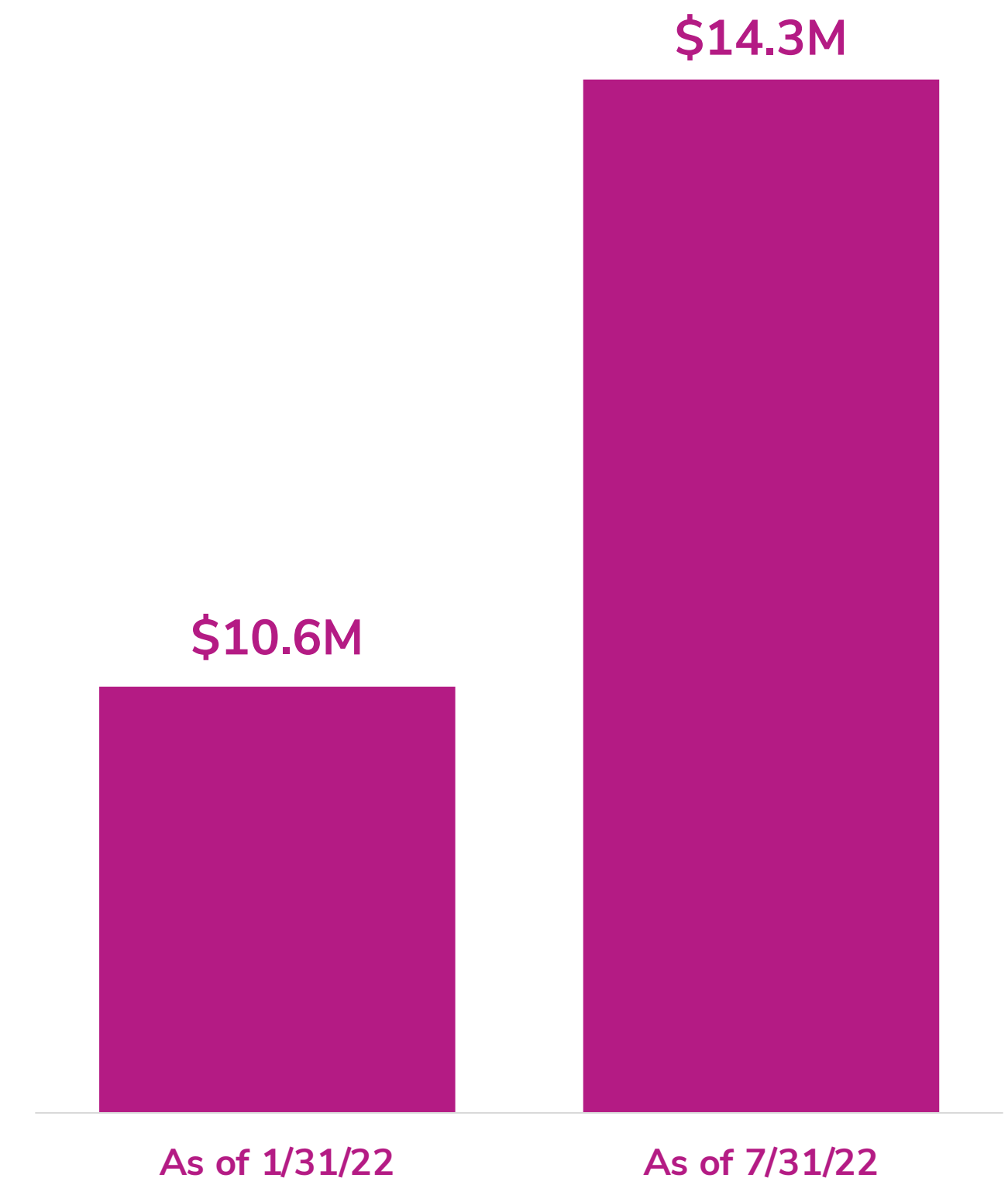
Balance Sheet

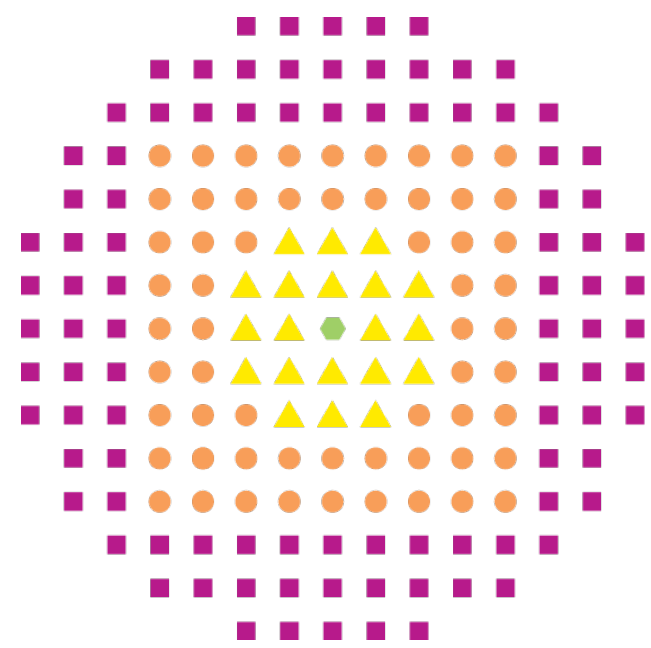
	As of July 31, 2022	As of January 31, 2022
Cash & Cash Equivalents	\$5.9M	\$9.9M
Total Current Assets	\$11.2M	\$15.1M
Total Current Liabilities	\$14.7M	\$13.5M
Total Bank Debt Outstanding	\$10.0M	\$10.0M

Looking Forward

- Project continued growth of recurring SaaS revenue as a percentage of total revenue
- Go-forward SaaS bookings expectation of \$3M - \$5M per quarter
- Anticipate reaching cash generation during 3Q 2023

Booked SaaS ACV





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