



February 21, 2012

## **Streamline Health Appoints Michael Schiller as Senior Vice President, Sales**

CINCINNATI, Feb. 21, 2012 /PRNewswire/ -- Streamline Health Solutions, Inc. (NasdaqCM: STRM), a leading provider of enterprise content management and business analytics solutions for healthcare organizations, today announced that Michael Schiller has been appointed Senior Vice President, Sales effective February 20, 2012. Mr. Schiller brings over 20 years of extensive experience in the Healthcare Information Technology market. In his new position he will be responsible for all sales and client management activities for Streamline Health, with the direct sales team, account management, and business development associates reporting directly to him.

Mr. Schiller most recently served as Area Vice President at Allscripts, where he was responsible for all new business sales in the Gulf Region and directed a team of sales leaders and sales professionals. His prior experience includes supporting, implementing, and selling software solutions. He has managed several sales organizations that provided solutions and services in the acute, radiology, and ambulatory markets. Before joining Allscripts, Mr. Schiller spent 15 years with IDX/GE in various roles ranging from an individual contributor to executive management. Prior to IDX/GE, he held the titles of Business Office Director at a large multispecialty group and Senior Reimbursement Analyst in the oncology market. Mr. Schiller has a BA in Political Science from the University of Kansas and an MBA from Keller Graduate School of Management.

The Company also announced that Rick Leach will assume a newly created role as Senior Vice President, Solutions Marketing. Mr. Leach joined Streamline Health in March 2011 and has spent much of the past year meeting with clients, prospective clients, strategic partners, and industry experts to ensure that the Company's solutions were addressing the various needs of its key constituents. In his new role, Mr. Leach will focus on leading the Company's expanded product management, product marketing, and marketing communications functions.

"When this management team arrived last year one of our five strategic goals for 2011 was to become more market facing," said Robert E. Watson, President and Chief Executive Officer of Streamline Health. "We did so by organizing all market facing activities — sales, account management, marketing, and product management — under a single executive. With the acquisition of Interpoint Partners, LLC in December 2011, and our team's greater understanding of where we see the market moving as we enter fiscal year 2012, we think it is the appropriate time to bifurcate the market-facing roles at Streamline Health. These new positions are strategically aligned with our vision for our company's growth, and we are excited for the opportunities both executives will bring to these positions."

"I'm excited to be joining the Streamline Health team at such a pivotal time for the Company," said Michael Schiller. "The addition of the new Business Analytics offerings from Interpoint Partners widens the portfolio of solutions and allows us to offer a solid suite of enterprise solutions for healthcare organizations of any size. I look forward to working with the management team and the sales team to bring in new business and sales opportunities."

In connection with Mr. Schiller's hiring, he will receive a grant of incentive stock options for 200,000 shares of Streamline Health common stock with an option exercise price equal to the greater of \$2.00 per share or the closing price on the first day of employment (as reported by NASDAQ CM), and subject to vesting in 36 substantially equal monthly installments during the first three years of employment. The option awards described in this paragraph are inducement grants, pursuant to Nasdaq Marketplace Rule 5635 (c) (4).

### **About Streamline Health**

Streamline Health provides solutions that help hospitals and physician groups improve efficiencies and business processes across the enterprise to enhance and protect revenues. Our enterprise content management solutions transform unstructured data into digital assets that seamlessly integrate with disparate clinical, administrative, and financial information systems. Our business analytics solutions provide real-time access to key performance metrics that enable healthcare organizations to identify and manage opportunities to maximize financial performance. Our integrated workflow systems automate and manage critical business activities to improve organizational accountability to drive both operational and financial performance. Across the revenue cycle, our solutions offer a flexible, customizable way to optimize the clinical and financial performance of any healthcare organization. For more information visit [www.streamlinehealth.net](http://www.streamlinehealth.net).

### **Safe Harbor statement under the Private Securities Litigation Reform Act of 1995**

*Statements made by Streamline Health Solutions, Inc. that are not historical facts are forward-looking statements that are subject to risks and uncertainties and are no guarantee of future performance. The forward looking statements contained herein are subject to certain risks, uncertainties and important factors that could cause actual results to differ materially*

from those reflected in the forward-looking statements, included herein. These risks and uncertainties include, but are not limited to, the timing of contract negotiations and execution of contracts and the related timing of the revenue recognition related thereto, the potential cancellation of existing contracts or clients not completing projects included in the backlog, the impact of competitive products and pricing, product demand and market acceptance, new product development, key strategic alliances with vendors that resell the Company's products, the ability of the Company to control costs, availability of products obtained from third party vendors, the healthcare regulatory environment, potential changes in legislation, regulation and government funding affecting the healthcare industry, healthcare information systems budgets, availability of healthcare information systems trained personnel for implementation of new systems, as well as maintenance of legacy systems, fluctuations in operating results, effects of critical accounting policies and judgments, changes in accounting policies or procedures as may be required by the Financial Accountings Standards Board or other similar entities, changes in economic, business and market conditions impacting the healthcare industry, the markets in which the Company operates and nationally, and the Company's ability to maintain compliance with the terms of its credit facilities, and other risks detailed from time to time in the Streamline Health Solutions, Inc. filings with the U. S. Securities and Exchange Commission. Readers are cautioned not to place undue reliance on these forward looking statements, which reflect management's analysis only as of the date hereof. The Company undertakes no obligation to publicly release the results of any revision to these forward-looking statements, which may be made to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events.

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