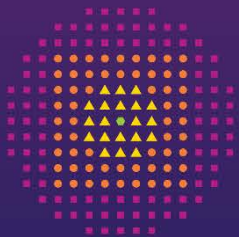
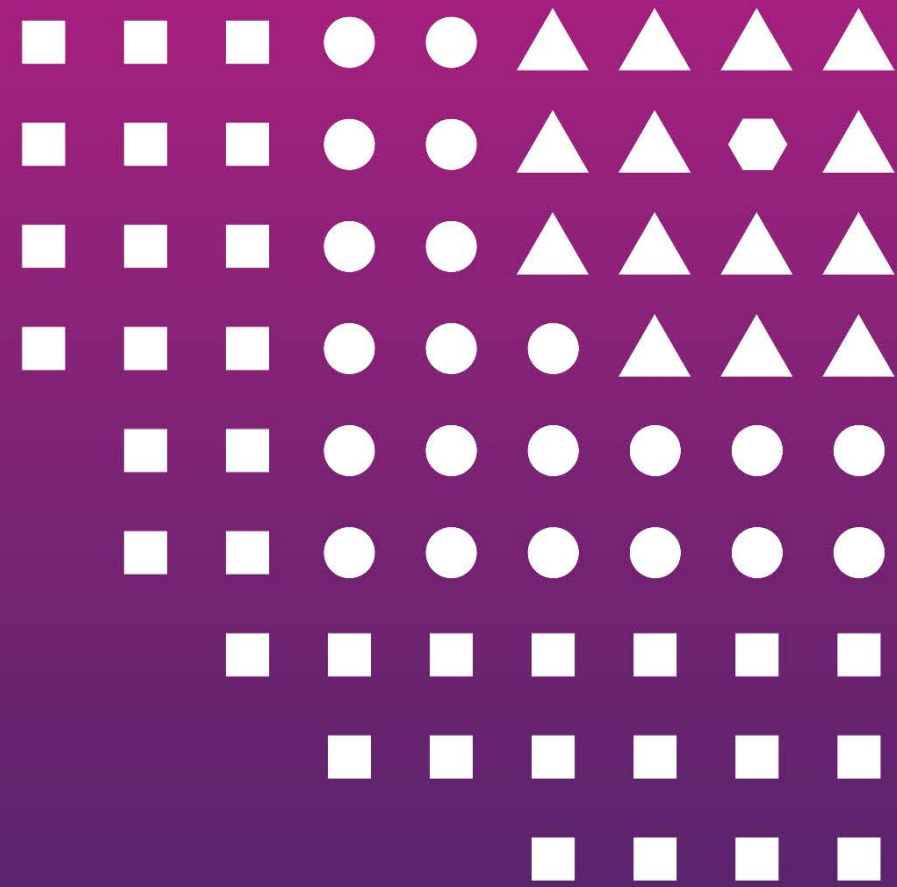


Streamline Health Solutions, Inc.  
NASDAQ: STRM

Second Quarter 2018 Results  
*Wednesday, September 12, 2018*



Streamline  
Health®

Quality is the New Revenue™

# Disclosure Statement

## **SAFE HARBOR STATEMENT: FORWARD-LOOKING DISCLOSURE**

This presentation contains “forward-looking statements” within the meaning of the U.S. Private Securities Litigation Reform Act of 1995, based on current management expectations. Because forward-looking statements relate to the future, they are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict and that can cause Streamline Health’s actual results to differ. We caution you therefore to not place undue reliance on such statements.

Actual results might differ materially from these statements due to a number of risks and uncertainties. Risks that may contribute to the uncertain nature of these statements are described in Streamline Health’s periodic filings made with Securities and Exchange Commission. Special attention is directed to the portions of those documents entitled “Risk Factors” and “Management’s Discussion and Analysis of Financial Condition and Results of Operations.” Streamline Health undertakes no obligation to update any forward-looking statements or relevant risks, except as may be required by law.

## **TRADEMARKS**

Product or company names referenced herein may be trademarks or registered trademarks of their respective owners

# Highlights

- Appointment of Tom Gibson as Senior Vice President & CFO.
- Sold Abstracting to our first Allscripts-based client.
- \$1.9 million of new bookings for 2Q18.

## 2Q18 Results

**\$5.3M**

Revenue, 83% Recurring

**\$0.4M**

Adj. EBITDA

**\$1.5M**

Net Loss

**\$3.2M**

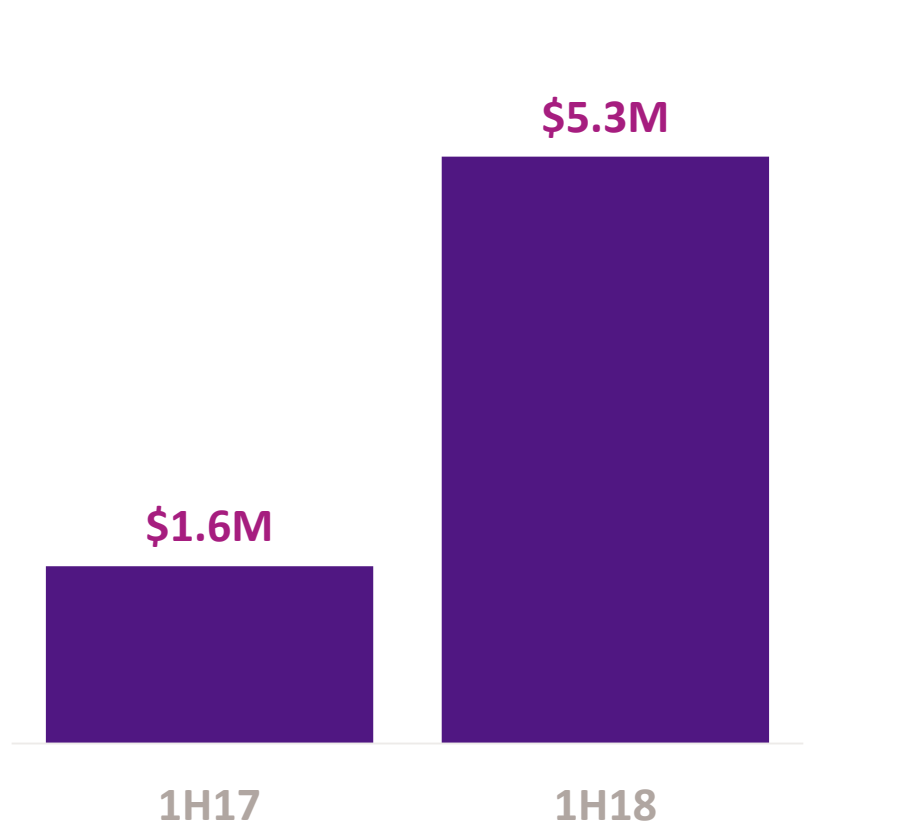
Cash on Hand

**\$4.2M**

Debt

# Bookings Growth

New Bookings Revenue



- Expecting **\$2M-\$3M** of quarterly bookings for the remainder of 2018
- 10 total **eValuator** contracts, 7 implemented
- Closed first Allscripts-based Abstracting client, pursuing additional potential Allscripts-based prospects

## Improvements to Operations

- Thanks to focused strategy, able to appropriately apportion development & support resources efficiently.
- Restructured Montefiore agreement for reduced royalty from \$3 million to \$1 million.
- Office consolidation to yield additional savings.

# Tom Gibson, Senior Vice President & CFO

## 10+ Years

Health care experience with  
an emphasis on HCIT

- 30+ years of experience, 15 with large, national accounting firms and 15 years in various financial roles in public and private companies
- Held positions at MedAssets, Greenway Medical & R1 RCM

# Cost Savings From Office Consolidation

Short-term effect

**\$0.6M**

Approximate annual savings  
beginning fiscal 2019 from  
Atlanta office facility

Long-term effect

**\$1.4M**

Approximate annual savings  
beginning fiscal 2020 from both  
NYC and Atlanta

# Financial Results – Income Statement, Quarterly

	Three Months Ended July 31, 2018	Three Months Ended July 31, 2017	Six Months Ended July 31, 2018	Six Months Ended July 31, 2017
Revenue	<b>\$5.3M</b>	\$5.9M	<b>\$11.6M</b>	\$11.8M
Operating Expenses	<b>\$5.9M</b>	\$6.9M	<b>\$12.5M</b>	\$14.7M
Net Income (Loss)	<b>(\$1.5M)</b>	(\$1.1M)	<b>(\$2.1M)</b>	(\$3.1M)
Adj. EBITDA*	<b>\$0.4M</b>	\$0.5M	<b>\$1.0M</b>	<\$0.1M

\*Streamline Health defines "adjusted EBITDA" as net earnings (loss) plus interest expense, tax expense, depreciation and amortization expense of tangible and intangible assets, stock-based compensation expense, significant non-recurring operating expenses, and transactional related expenses including: gains and losses on debt and equity conversions, associate severances and related restructuring expenses, associate inducements, and professional and advisory fees.



# Financial Results – Balance Sheet

	As of July 31, 2018	As of January 31, 2017
Cash & Cash Equivalents	<b>\$3.2M</b>	\$4.6
Total Current Assets	<b>\$8.1M</b>	\$9.6M
Total Current Liabilities	<b>\$12.0M</b>	11.5M
Total Bank Debt Outstanding	<b>\$4.2M</b>	\$4.6M

## Hospitals Need eValuator

**“Moody's: Margin Contraction Puts Nonprofit Hospitals on Unsustainable Path”**

-Beckers Hospital CFO Report, August 29, 2018

**“6-Hospital Verity Health Files for Bankruptcy”**

-Beckers Hospital CFO Report, August 31, 2018

# US Pre-Bill, On-Demand Auditing Market Opportunity for eValuator™



## Inpatient Market

- Consolidated
- Same Purchase Decision Maker

Estimated  
eValuator™  
Market Size

**\$280M**

Tech-Enabled  
Services  
Market Size

**\$40M**

Total

**\$320M**

**\$705M**

Est. eValuator™ Software  
Annual Market Size



## Outpatient Market

- Lower Value Patient Bill

**\$239M**

**\$363M**

**\$602M**

**\$1.3B**

Est. eValuator™ Combined  
Annual Market Size



## Pro Fee Market

- Fragmented
- Smaller Value Bill

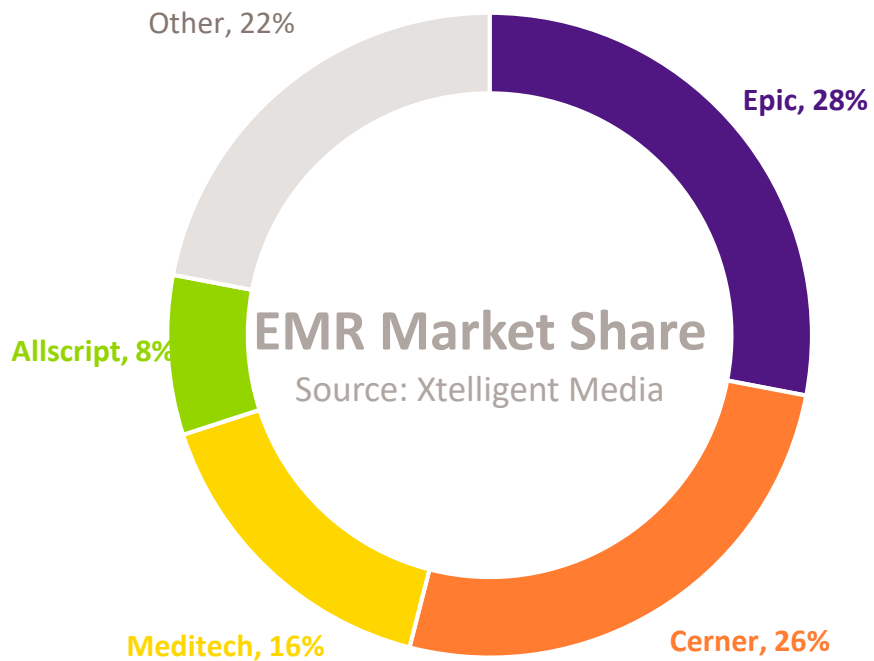
**\$186M**

**\$167M**

**\$353M**

Source: AHRQ, Center for Delivery, Organization, Markets... 2009  
 Source: Nat'l Center for Health Statistics, Nat'l Ambulatory Medical Care Surgery, 2011  
 Source: Nat'l Ambulatory Medical Care Survey, 2013  
 Source: HHS OIG Improper Payments for E&M Services, 2010

# Penetration of Key EMR Populations



- Approximately 2,100 facilities use Epic, 2,000 use Cerner and 1,200 use Meditech
- Majority of current eValuator™ clients are Meditech users
- Currently have 2 Epic-based eValuator™ clients, creating initial base of referenceable Epic clients

\*source: Definitive

# Primary Drivers

## Pipeline

Both near term (60-90 days) and mid-term (3-5 months) full of qualified prospects.

## Increased Breadth of eValuator

Recently added Outpatient and Pro-Fee functionality, including HACs and PSIs, into eValuator rules set, expanding the usefulness by addressing value-based payments.

## EMR Penetration

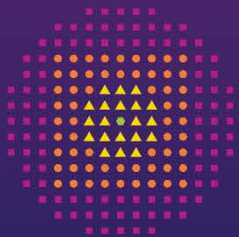
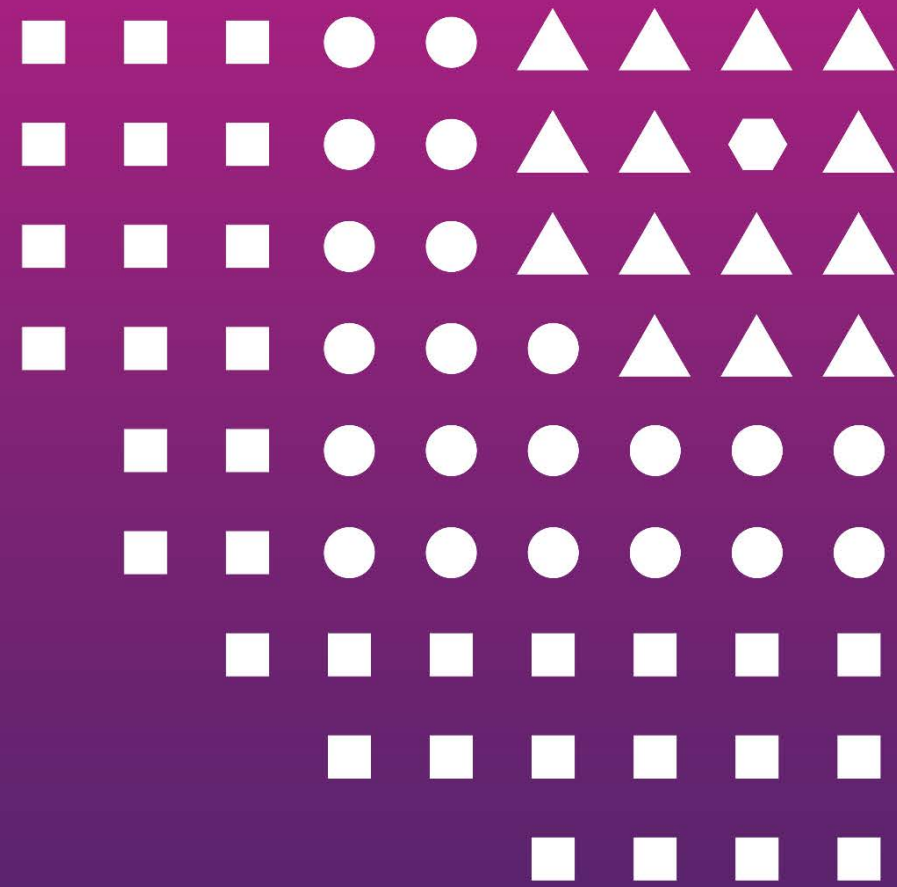
eValuator has been used by Meditech & Epic-based clients, enabling deeper penetration into prospects with those EMR's

## Resellers

Initiating discussions with potential resellers for eValuator.

Streamline Health Solutions, Inc.  
NASDAQ: STRM

Second Quarter 2018 Results  
*Wednesday, September 12, 2018*



Streamline  
Health®

Quality is the New Revenue™