



Streamline Health Names New Sales Leader

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Current VP Channel Sales Promoted to Accelerate Sales of eValuator™

ATLANTA, May 15, 2018 /PRNewswire/ -- [Streamline Health Solutions, Inc.](#) (NASDAQ: STRM), provider of integrated solutions, technology-enabled services and analytics supporting revenue cycle optimization for healthcare enterprises, today announced it promoted VP Channel Sales leader, Hal Walsh, to lead all sales efforts.



Mr. Walsh, who joined the company in early 2016 to lead all reseller partner efforts, has been promoted to Vice President of Sales. Prior to joining Streamline Health, Mr. Walsh spent 15 years with Care Communications, Inc., a revenue cycle and healthcare data quality improvement company with expertise in health information management. During his tenure as Senior Vice President Sales and Marketing, and Senior Vice President, Business Development, Walsh led successful organic revenue growth of between 15 to 30% every year for 13 consecutive years. During that time, Care Communications revenue grew by more than 300%. Since joining Streamline Health, Mr. Walsh has doubled the number of active reseller partners.

Streamline Health is committed to leading an industry movement to improve healthcare providers' financial performance by moving mid-to-late revenue cycle interventions upstream, optimizing coding accuracy for every patient encounter prior to bill submission. By improving coding accuracy before billing, providers can reduce lost revenue, mitigate overbill risk, and reduce denials and days in accounts receivable. This enables providers to turn unpredictable revenue cycles into dynamic revenue streams.

"Our sales pipeline is very active and we look forward to working with Hal Walsh and the sales team to close more deals going forward. Hal has done a great job of helping us grow the number and quality of our reseller partners, and has been actively involved in selling all of our revenue cycle solutions – from Abstracting and CDI to our new eValuator platform," stated David Sides, President and Chief Executive Officer, Streamline Health.

"We are pleased to announce his well-deserved promotion to Vice President, Sales and to lead our growing team of sales professionals throughout the United States and Canada, and we wish Shaun Priest well in his next endeavor."

About Streamline Health

[Streamline Health Solutions, Inc.](#) (NASDAQ: STRM) is a healthcare industry leader in capturing, aggregating, and translating enterprise data into knowledge – producing actionable insights that support revenue cycle optimization for healthcare enterprises. We deliver integrated solutions, technology-enabled services and analytics that empower providers to drive revenue integrity in a value-based world. We share a common calling and commitment to advance the quality of life and the quality of healthcare – for society, our clients, the communities they serve, and the individual patient. For more information, please visit our website at www.streamlinehealth.net.

Safe Harbor statement under the Private Securities Litigation Reform Act of 1995

Statements made by Streamline Health Solutions, Inc. that are not historical facts are forward-looking statements that are subject to certain risks, uncertainties and important factors that could cause actual results to differ materially from those reflected in the forward-looking statements included herein. Forward-looking statements contained in this press release include, without limitation, statements regarding the Company's expected sales, bookings, revenue, future investments in sales resources, and related expectations and assumptions. These risks and uncertainties include, but are not limited to, the timing of contract negotiations and execution of contracts and the related timing of the revenue recognition related thereto, the potential cancellation of existing contracts or clients not completing projects included in the backlog, the impact of competitive solutions and pricing, solution demand and market acceptance, new solution development, key strategic alliances with vendors and channel partners that resell the Company's solutions, the ability of the Company to control costs, availability of solutions from third party vendors, the healthcare regulatory environment, potential changes in legislation, regulation and government funding affecting the healthcare industry, healthcare information systems budgets, availability of healthcare information systems trained personnel for implementation of new systems, as well as maintenance of legacy systems, fluctuations in operating results, effects of critical accounting policies and judgments, changes in accounting policies or procedures as may be required by the Financial Accounting Standards Board or other similar entities, changes in economic, business and market conditions impacting the healthcare industry generally and the markets in which the Company operates and nationally, and the Company's ability to maintain compliance with the terms of its credit facilities, and other risks detailed from time to time in the Streamline Health Solutions, Inc. filings with the U. S. Securities and Exchange Commission. Readers are cautioned not to place undue reliance on these forward-looking statements, which reflect management's analysis only as of the date hereof. The Company undertakes no obligation to publicly release the results of any revision to these forward-looking statements, which may be made to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events, except as required by law.

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