## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

## Form 8-K

### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): December 4, 2013

## **Streamline Health Solutions, Inc.**

(Exact name of registrant as specified in its charter)

**Delaware** (State or other jurisdiction of incorporation) **0-28132** (Commission File Number) **31-1455414** (IRS Employer Identification No.)

1230 Peachtree Street, NE, Suite 1000, Atlanta, GA 30309 (Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code (404) 446-0050

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 7.01 — Regulation FD Disclosure.

Streamline Health Solutions, Inc. (the "Company") is furnishing presentation materials to be discussed at the LD Micro Conference in Los Angeles, California on December 5, 2013, included as Exhibit 99.1 to this Current Report on Form 8-K. The Company undertakes no obligation to update these presentation materials in the future, except as may be required by law.

The information furnished pursuant to this Item 7.01, including Exhibit 99.1, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act") or otherwise subject to the liabilities under that Section and shall not be deemed to be incorporated by reference into any filing of the Company under the Securities Act of 1933 or the Exchange Act.

#### Item 9.01 — Financial Statements and Exhibits.

(d) Exhibits

 Exhibit No.
 Description of Exhibit

 99.1
 Streamline Health Solutions, Inc. Presentation Materials presented on December 5, 2013.

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: December 4, 2013

Streamline Health Solutions, Inc.

By: /s/ Jack W. Kennedy Jr. Jack W. Kennedy Jr. Senior Vice President & Chief Legal Counsel 3 INDEX TO EXHIBITS

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# Investor Presentation December 2013

Knowledge Management for Healthcare Providers NASDAQ: STRM



## **Disclosure Statements**

### SAFE HARBOR STATEMENT: FORWARD-LOOKING DISCLOSURE

This presentation contains "forward-looking statements" within the meaning of the U.S. Private Securities Litigation Reform Act of 1995, based on current management expectations. Because forward-looking statements relate to the future, they are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict and that can cause Streamline Health's actual results to differ. We caution you therefore to not place undue reliance on such statements.

Actual results might differ materially from these statements due to a number of risks and uncertainties. Risks that may contribute to the uncertain nature of these statements are described in Streamline Health's periodic filings made with Securities and Exchange Commission. Special attention is directed to the portions of those documents entitled "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations." Streamline Health undertakes no obligation to update any forward-looking statements or relevant risks, except as may be required by law.

#### TRADEMARKS

Product or company names referenced herein may be trademarks or registered trademarks of their respective owners.



# Intelligent Insight for Improved Decision-Making

Knowledge management solutions provider	Our Knowledge Management solutions aggregate unstructured and fragmented data across the clinical, financial and operational spectrum of the patient experience– delivering intelligently organized, easily accessible insights, enabling better decision-making for better results.		
Integrate with leading EMR, financial and clinical systems	The MCKESSON         Epic         LAWS           MCKESSON         Allscripts         Cerner         MEDITECH		
High client retention with deeply embedded solutions	95% client retention due to subject matter expertise coupled with innovative, deep and broad solutions that integrate with the existing business process of our clients while delivering meaningful ROI.		
Installed base of top tier clients presents sizable opportunity	Memorial Sloan-Kettering Cancer Center NewYork-Presbyterian North Shore LIJ		
Highly scalable recurring revenue model	TTM Q2 2013 SaaS and maintenance recurring revenue comprised 77.5% of total revenue		
Proven management team	Executive team with extensive healthcare information technology experience in both public and private equity or venture backed entities.		
Macro market conditions driving growth	The increasing complexity of provider reimbursement strategies coupled with the demands of EHR implementations and a shift in coding metrics are drivers for growth.		

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RECENTLY ANNOUNCED LETTERS OF INTENT TO PURCHASE TWO COMPANIES TO AUGMENT EXISTING SOLUTIONS

### TARGET #1

#### Patient access solutions

- The Company currently has 29 clients, only 9 of whom are Streamline clients today
- For the LTM period ending June 30, 2013, total revenues were \$3.9mm, of which \$3.2 were recurring
- Consideration is approximately \$6.5 million in cash

### TARGET #2

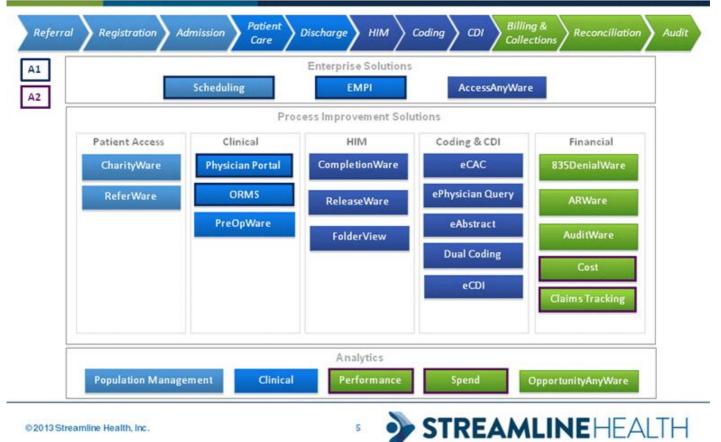
#### Financial and operational analytics

- Operates under a SaaS based model
- The Company currently has 35 clients, none of whom are Streamline clients today
- Consideration is approximately \$13.75 million in cash and stock

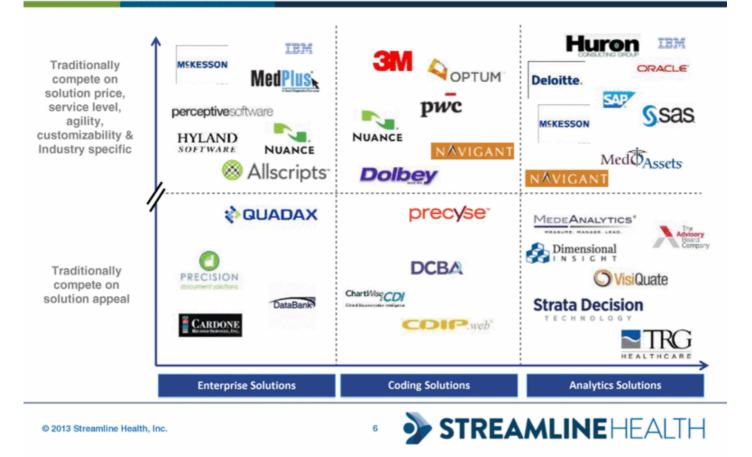
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## Solutions Across the Patient Experience



# **Competitive Landscape**



# **Addressing Critical Healthcare Issues**

Streamline Health solutions address critical pain points for providers

	Electronic Medical Records	ICD-10 Transition	Declining Reimbursements		
Issues	Providers must show "meaningful use" by 2015	ICD-9 to ICD-10 Conversion by October 1, 2014	Increasing claim denials, slow pay, and the impact of risk contracts such as ACOs and bundled payments		
Opportunities	HITECH/ARRA is just the beginning of the EMR life cycle	Over 140,000 new codes in ICD-10	With decreasing profit margins, providers will rely on business analytics to help them protect revenue		
Solutions	Enable access to unstructured data from within the EMR with MU certified EHR module	Computer Assisted Coding (CAC) solution addresses ICD-10 conversion issues	Accelerate coding, billing, A/R collection and increase visibility of financial KPIs with business analytics		



### Favorable Industry Fundamentals Support Long-Term Market Growth

### **Compelling Market Fundamentals**

- 50% of providers expect to purchase a computer assisted coding solution in the next two years <sup>(1)</sup>
- 3,116 of the 5,754 registered hospitals in the U.S. are using an EMR system we integrate with <sup>(2)</sup>
- Estimated 800+ hospitals were using business analytics solutions in 2012; that number is expected to
  grow to 2,800+ by 2016 with a CAGR of 41% <sup>(3)</sup>
- Worldwide HCIT spend was approximately \$85 billion in 2010; projected to be \$185 billion in 2020<sup>(4)</sup>

### **Current Market Focus**

- Over 1,700 acute care hospitals > 200 beds in the U.S. and affiliated physician groups
- Economic buyer = CFO and/or CIO
- Functional buyers = HIM, RCM, PFS, CDI, Coding

 KLAS Report – Computer Assisted Coding: A Glimpse at the Future of HIM Technology (2) Modern Healthcare: By the Numbers 2012-2013

### **Potential New Markets**

- Long term care
- Home health
- Alternate site (ambulatory)
- Accountable care organizations

(3) Frost and Sullivan report: U. S. Hospital Health Data Analytics Market (2012) (4) Gartner and Cerner estimates



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# **Case Studies**

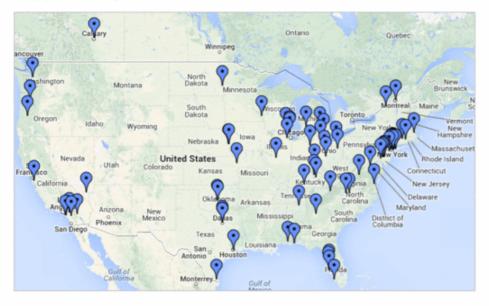
<b>BACKGROUND:</b> Implemented OpportunityAnyWare to deliver sophisticated business intelligence technology with in-depth analysis and workflow tools to identify and prioritize areas of financial opportunity	<ul> <li>RESULTS:</li> <li>\$6 million improvement in cash flow above net revenues</li> <li>Shaved 5+ days in outstanding accounts receivable</li> <li>Decreased average monthly denial write-offs from \$750,000 to \$300,000, resulting in estimated annual net revenue improvement of \$1 to \$2 million</li> <li>Generated highest cash month in history within 60 days</li> <li>Increase monthly collections by 10%</li> <li>Average monthly cash payments increased \$2.6 million</li> </ul>
Lucile Packard Children's Hospital AT STANFORD BACKGROUND: Implemented OpportunityAnyWare in May 2011 while on track to be under budget for fiscal year end cash goal	<ul> <li>RESULTS:</li> <li>Redesigned LPCH's AR process</li> <li>Used OpportunityAnyWare to stratify the outsourced low dollar accounts</li> <li>Post-implementation delivered highest cash month of over \$10 million</li> <li>Collections rose 12.7%</li> <li>Average monthly cash payments increased \$6.9 million</li> </ul>
SARASOTA MEMORIAL HEALTH CARE SYSTEM BACKGROUND: Sarasota Memorial wanted to improve the quality and safety of patient care, ease the burden on physicians, and strengthen outcomes with optimized access to information.	<ul> <li>RESULTS:</li> <li>Delivered access to and completion of the entire medical record from one user interface regardless of the origination of information – paper or electronic, internal or external</li> <li>Achieved vision by emphasizing document management enterprise-wide vs. departmental application only</li> <li>All medical records available to physicians online</li> <li>Decreased chart coding time from 5 to 2 days for Discharged Not Final Coded (DNFC)</li> <li>Records scanned and available within 48 hours of discharge</li> </ul>

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# **Current Client Base**

### Installed base of top tier clients presents sizable opportunity: 100+ clients, 400+ sites



(1) Frost and Sullivan report: U.S. Hospital Health Data Analytics Market (2012) @ 2013 Streamline Health, Inc.

BayCare Health System



Health Management\*\*





childrens





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STREAMLINE HEALTH

# **Financial Performance Through Q3 2013**

- Q3 2013 bookings plus renewals were approximately \$10mm
- Bookings for Q3 2013 were \$6.3mm, a 19% increase over Q2 2013
- Total revenue for Q3 2013 was approximately \$6.7mm
- Backlog was \$55.0mm for Q3 2013, an increase of 6% over Q2 2013

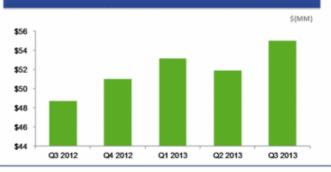
**Increasing Recurring Revenue** 

Other Revenue

Q4 2011 Q1 2012 Q2 2012 Q3 2012 Q4 2012 Q1 2013 Q2 2013 Q3 2013



Quarterly Backlog



**STREAMLINE**HEALTH

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Recurring Revenue

\$10

\$8

\$6

\$4

\$2

\$0

Q3 2011

11

0

S(MM)

# **Executive Team**

Name	Title	Yea Streamline	ars of Experience Industry	ce: Total	Previously
Robert Watson	President & Chief Executive Officer	3	23	32	DocuSys, Concuity, Cerner (NASDAQ: CERN)
Nicholas Meeks	Senior Vice President & Chief Financial Officer	2	6	9	Emdeon (NYSE: EM), Chamberlin Edmonds
Richard Nelli	Senior Vice President & Chief Technology Officer	1	22	22	Optum (NYSE: UNH), Caremedic
Matthew Seefeld	Senior Vice President, Solution Strategy	2	14	16	Interpoint Partners, Deloitte, PwC
Michael Schiller	Senior Vice President, Sales & Marketing	2	22	22	AllScripts (NASDAQ: MDRX), GE Healthcare (NYSE: GE)
Herbert Larsen	Senior Vice President, Client Services	1	25	26	Edifecs, Cigna (NYSE: CI), Arthur Andersen

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A leading provider of SaaS-based enterprise content management, business and clinical analytics, and computer assisted coding (CAC) solutions for healthcare providers.

Exchange/Ticker	NASDAQ: STRM
Share Price (52 Week Range)	November 29, 2013: \$6.13 (52 Week High - \$8.50, Low - \$5.02)
Common Shares Outstanding	17.4 million (inclusive of 3.45M shares per offering closed 11-27-13)
Market Cap	November 29, 2013: \$106.7 million
Cash	\$5.4 million (July 31, 2013)
Bank Debt	\$13.1 million (July 31, 2013)
TTM Revenue	\$28.5 million (July 31, 2013)
TTM Adj. EBITDA	\$6.6 million (July 31, 2013)
Number of Associates	96

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