

Streamline
Health[®]

Third Quarter 2019 Earnings
Nasdaq: STRM

Disclosure Statement

SAFE HARBOR STATEMENT: FORWARD-LOOKING DISCLOSURE

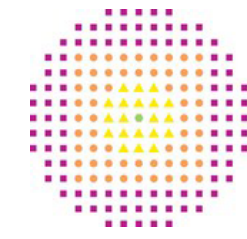
This presentation contains “forward-looking statements” within the meaning of the U.S. Private Securities Litigation Reform Act of 1995, based on current management expectations. Because forward-looking statements relate to the future, they are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict and that can cause Streamline Health’s actual results to differ. We caution you therefore to not place undue reliance on such statements.

Actual results might differ materially from these statements due to a number of risks and uncertainties. Risks that may contribute to the uncertain nature of these statements are described in Streamline Health’s periodic filings made with Securities and Exchange Commission. Special attention is directed to the portions of those documents entitled “Risk Factors” and “Management’s Discussion and Analysis of Financial Condition and Results of Operations.” Streamline Health undertakes no obligation to update any forward-looking statements or relevant risks, except as may be required by law.

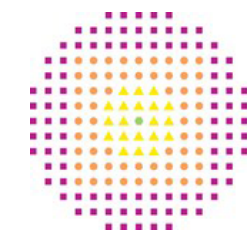
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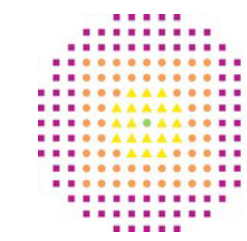
3Q + 2019 Highlights



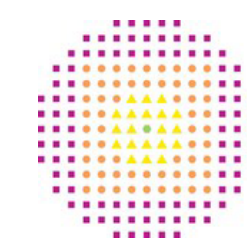
3Q19 revenue of \$5.8M, up 8% compared to 3Q18.



Successful equity raise enabled buyback of all outstanding preferred shares at a significant discount

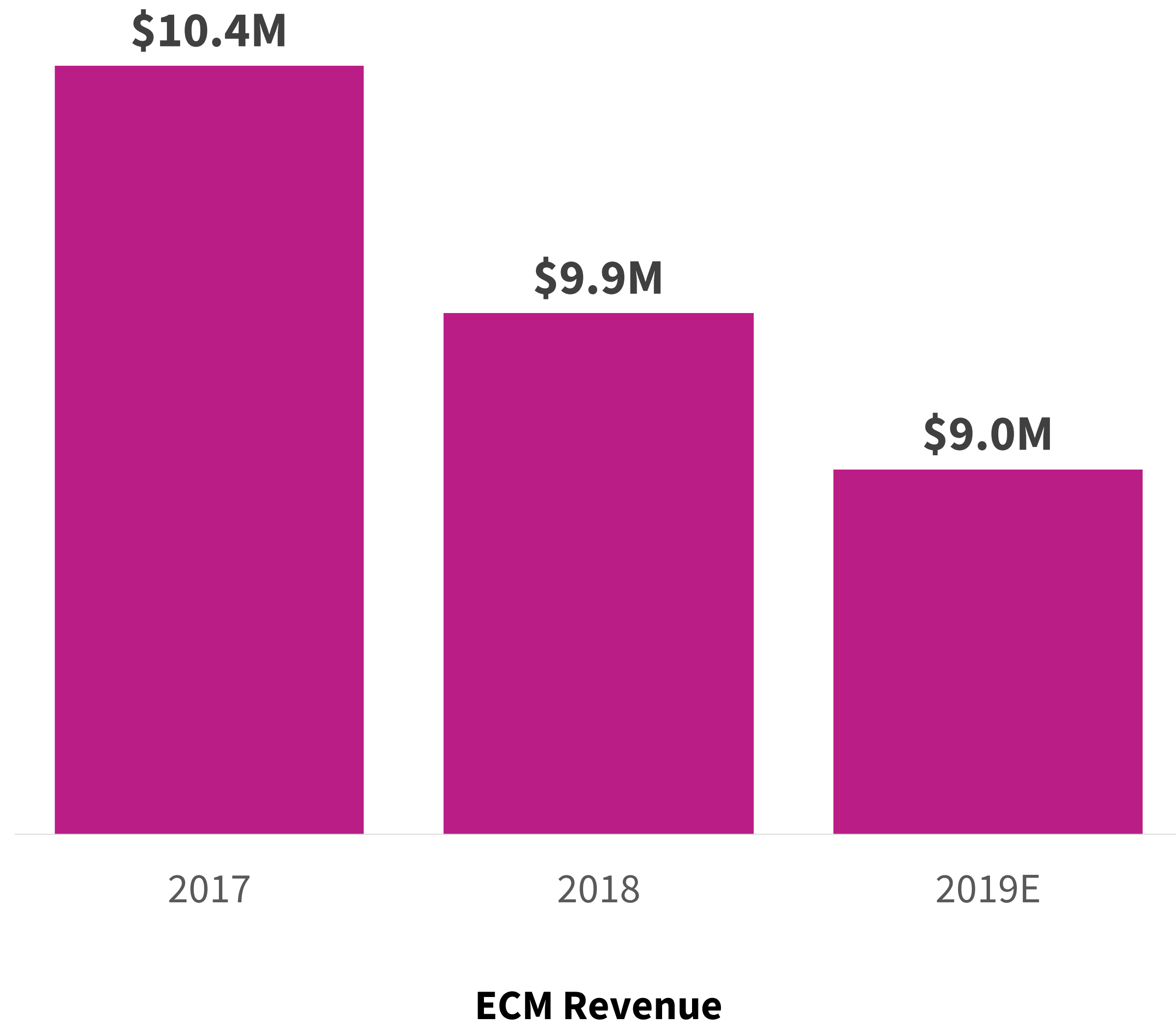


Lowered cost of capital by transitioning banking relationship to Bridge Bank

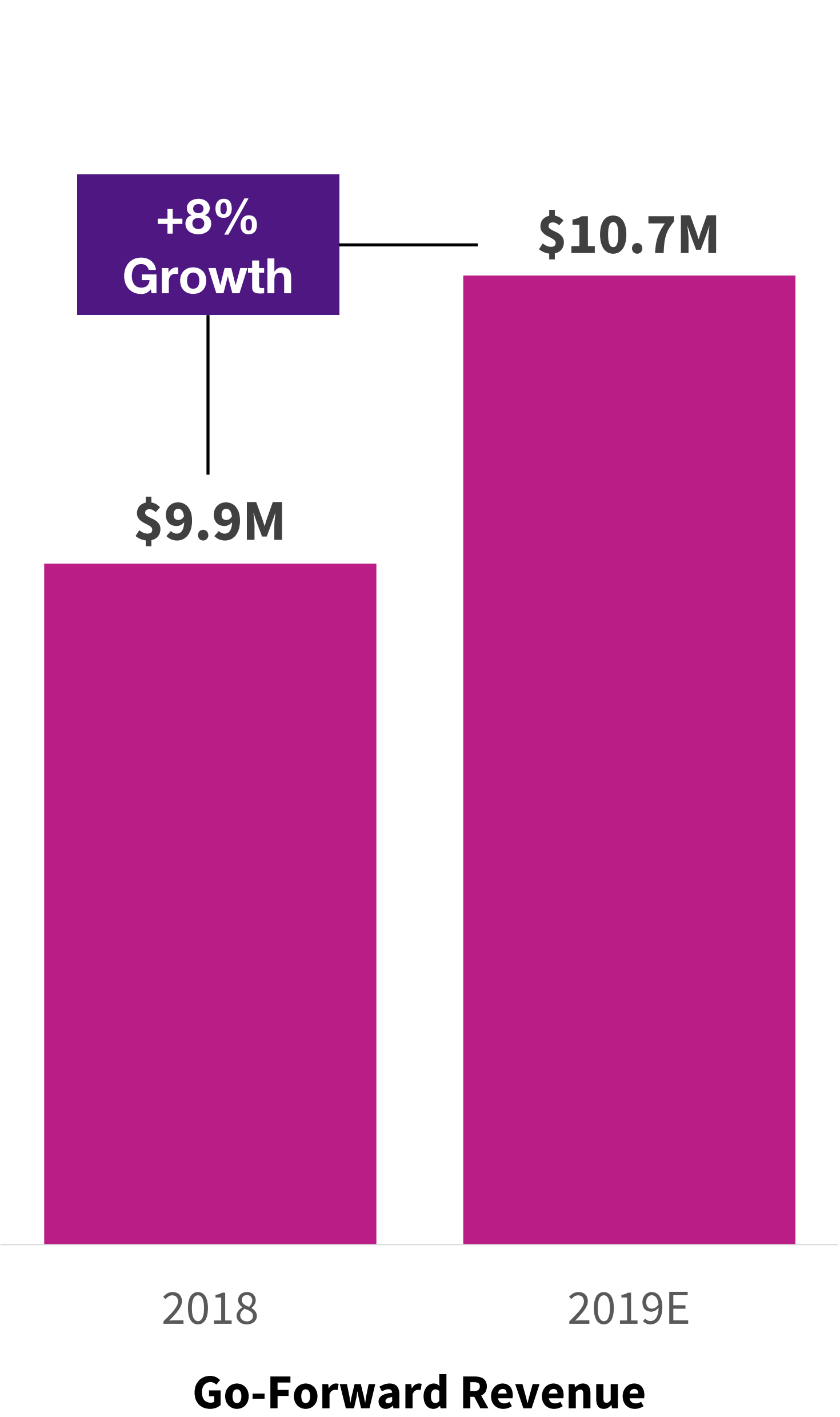
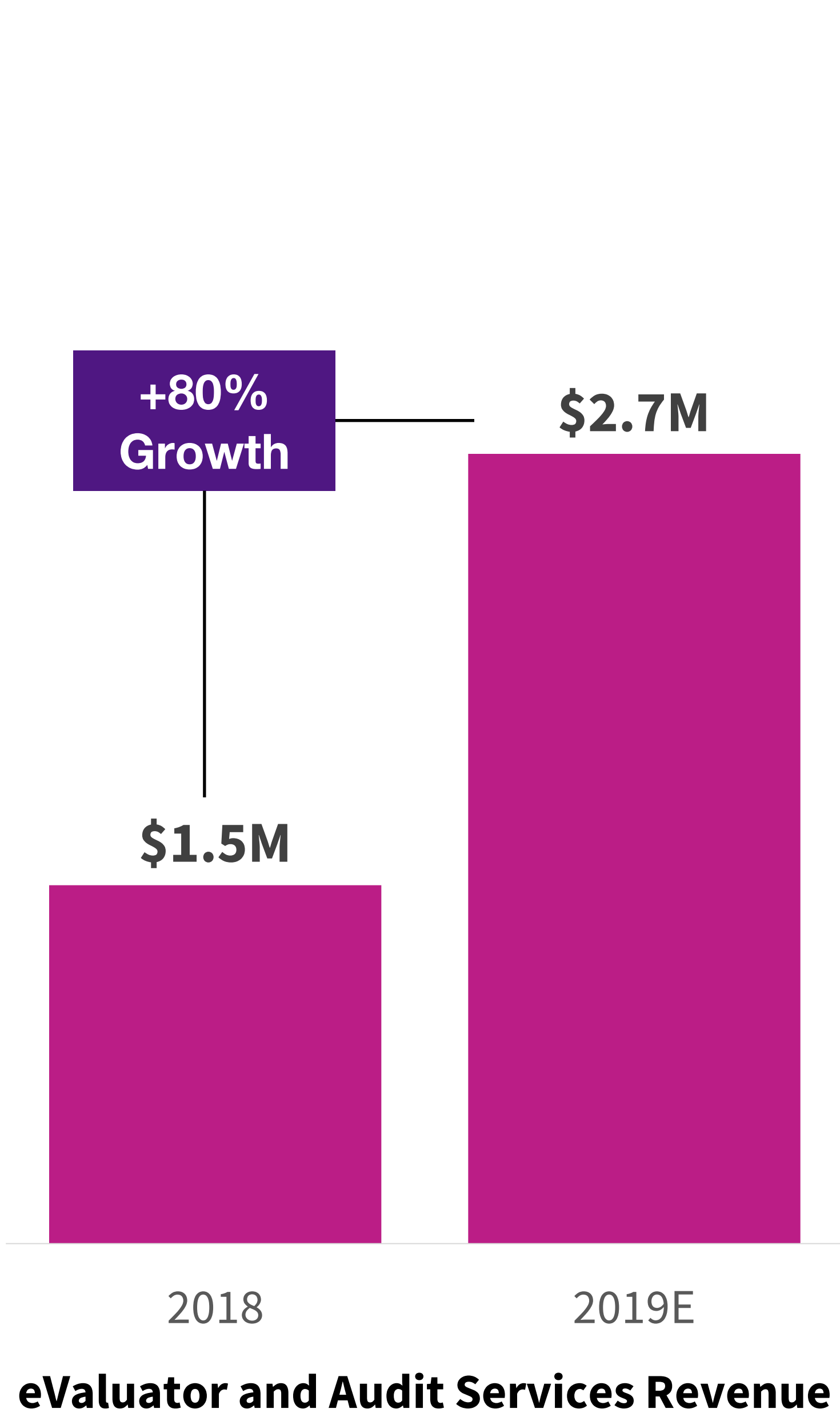


Completed groundwork for sale of legacy ECM assets to Hyland

Declining ECM Revenue

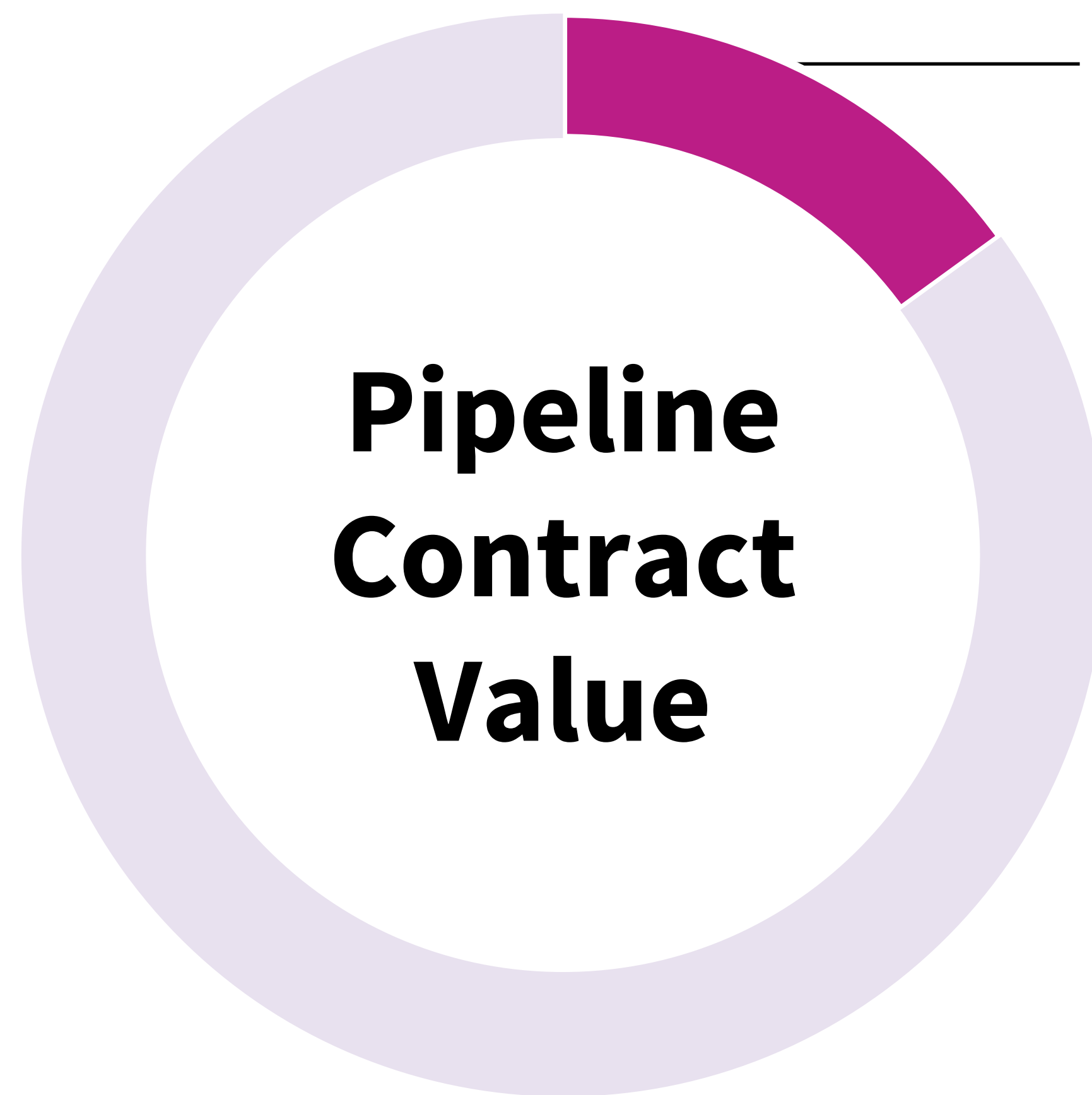


Growth of Non-ECM Products



\$50M+

Sales Pipeline
Contract Value



\$7.2M

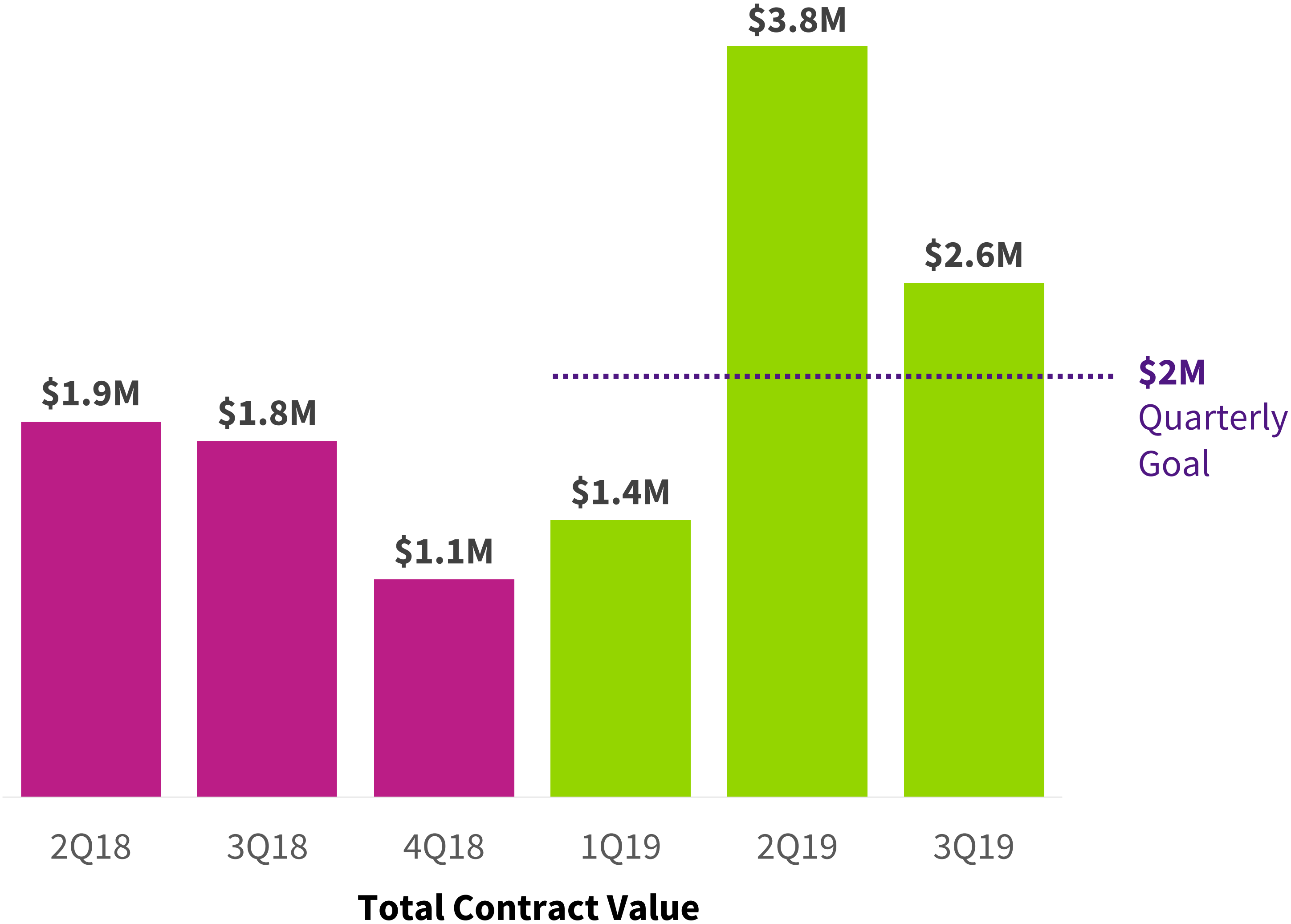
Approximate near-term
opportunity across
24+ accounts with
average ARR of \$300,000

Financial Results – Income Statement

	Three Months Ended October 31, 2019	Three Months Ended October 31, 2018	Nine Months Ended October 31, 2019	Nine Months Ended October 31, 2018
Revenue	\$5.8M	\$5.4M	\$16.0M	\$16.9M
Operating Expenses	\$5.8M	\$5.9M	\$15.9M	\$19.2M
Net Loss	(\$0.2M)	(\$0.7M)	(\$0.5M)	(\$2.8M)
Adj. EBITDA*	\$1.3M	\$0.8M	\$2.6M	\$1.8M

*Streamline Health defines "adjusted EBITDA" as net earnings (loss) plus interest expense, tax expense, depreciation and amortization expense of tangible and intangible assets, stock-based compensation expense, significant non-recurring operating expenses, and transactional related expenses including: gains and losses on debt and equity conversions, associate severances and related restructuring expenses, associate inducements, and professional and advisory fees.

New Bookings

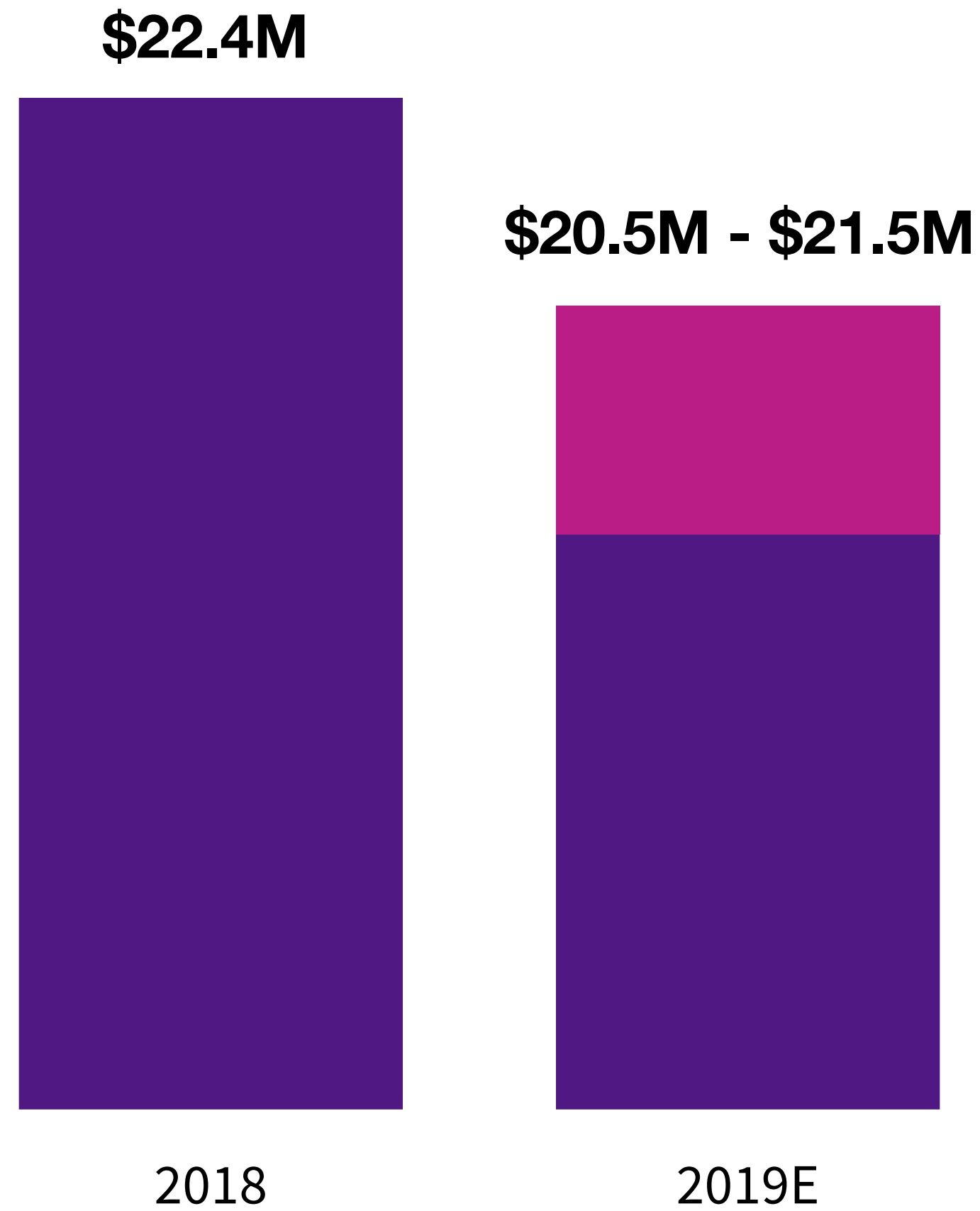


Financial Results – Balance Sheet

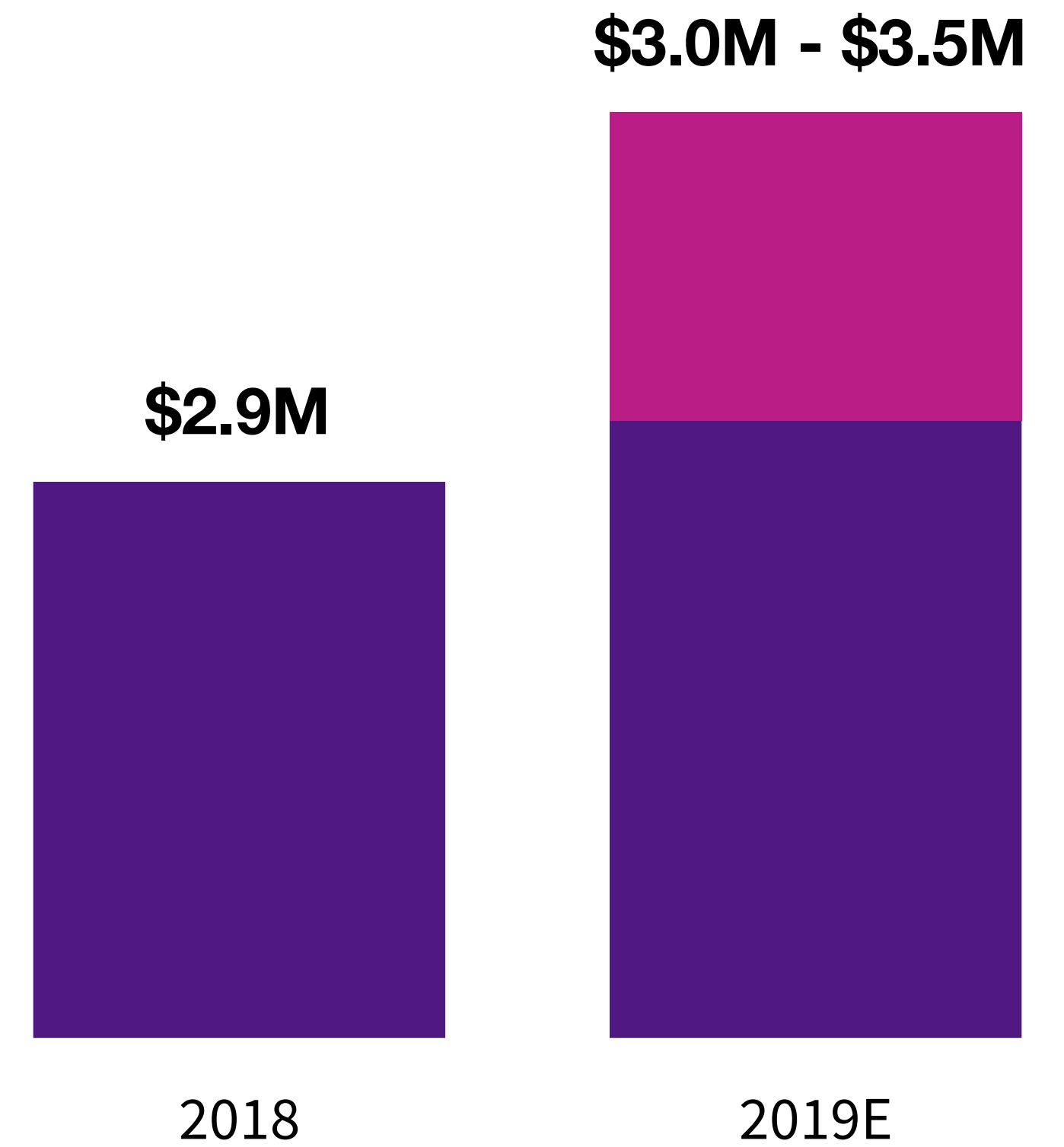
	As of October 31, 2019	As of January 31, 2019
Cash & Cash Equivalents	\$1.2M	\$2.4M
Total Current Assets	\$5.7M	\$7.9M
Total Current Liabilities	\$12.9M	\$12.1M
Total Bank Debt Outstanding	\$3.5M	\$3.9M

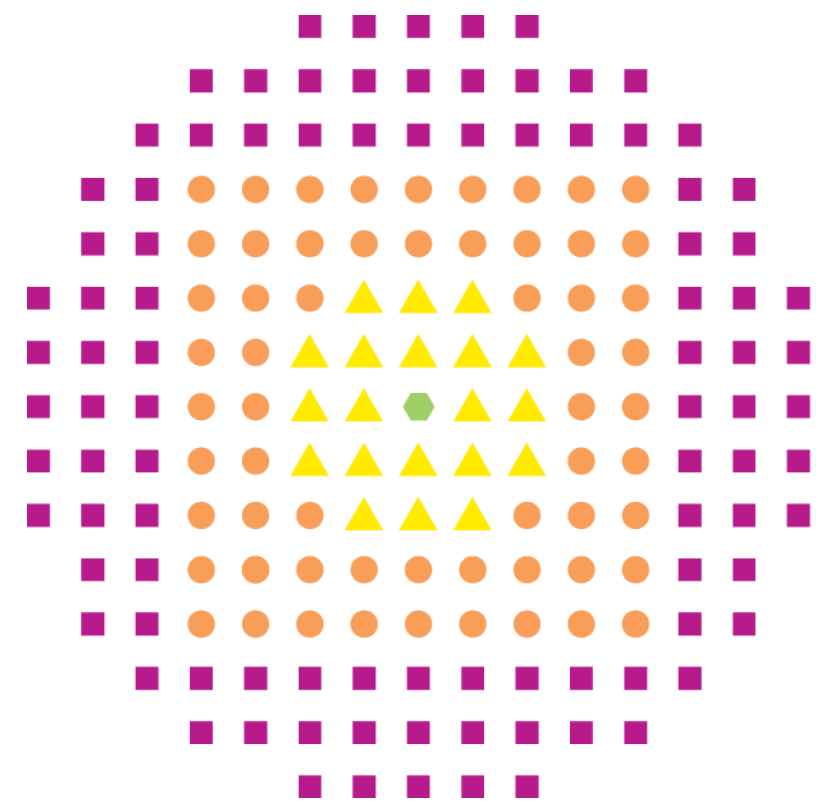
FY2019 Guidance

Revenue



Adj. EBITDA





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