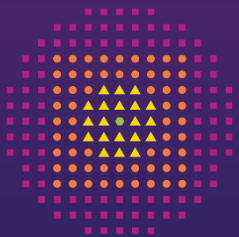
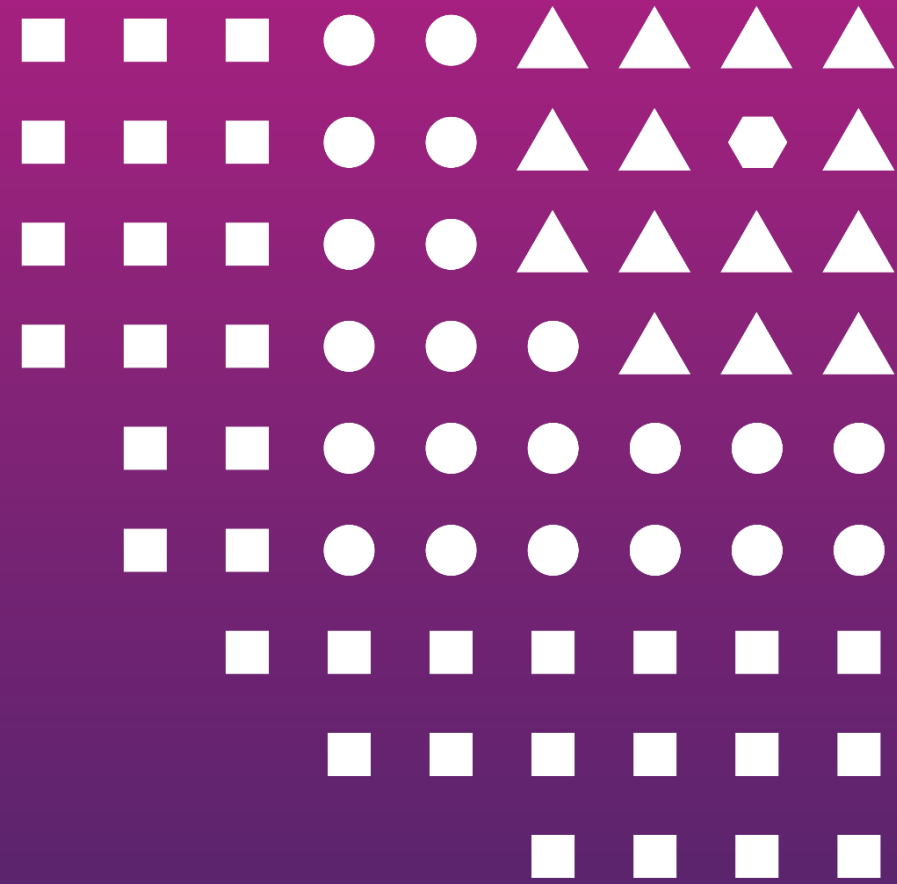


Streamline Health Solutions, Inc.  
NASDAQ: STRM

First Quarter 2017 Results Call  
*Tuesday, June 13, 2017*



Streamline  
Health®

Quality is the New Revenue™

# Disclosure Statement

## **SAFE HARBOR STATEMENT: FORWARD-LOOKING DISCLOSURE**

This presentation contains “forward-looking statements” within the meaning of the U.S. Private Securities Litigation Reform Act of 1995, based on current management expectations. Because forward-looking statements relate to the future, they are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict and that can cause Streamline Health’s actual results to differ. We caution you therefore to not place undue reliance on such statements.

Actual results might differ materially from these statements due to a number of risks and uncertainties. Risks that may contribute to the uncertain nature of these statements are described in Streamline Health’s periodic filings made with Securities and Exchange Commission. Special attention is directed to the portions of those documents entitled “Risk Factors” and “Management’s Discussion and Analysis of Financial Condition and Results of Operations.” Streamline Health undertakes no obligation to update any forward-looking statements or relevant risks, except as may be required by law.

## **TRADEMARKS**

Product or company names referenced herein may be trademarks or registered trademarks of their respective owners

# 1Q17 Highlights

- Positive outlook for revenue generation going forward
- Added auditing services & technology contracts with new customers, will penetrate further driving future recurring revenue
- Management focused on reducing operating costs, incremental cash flow generation, and reducing bank debt level

## Financial Results

**\$5.9M**

Revenue – 83% recurring

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**(\$400k)**

Adj. EBITDA

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**(\$2.0M)**

GAAP Net Loss

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**\$3.6M**

Cash on Hand

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**\$5.7M**

Debt

# Inefficient & Inaccurate Coding Causes Major Revenue Attrition



**1 in 5** claims are denied or delayed resulting in up to **3%** **loss** in revenue<sup>1</sup>



**10%** of Medicare fee-for-service claims are denied, many due to invalid codes or incomplete/invalid information<sup>2</sup>

<sup>1</sup>McKesson Health Solutions, 2016 | <sup>2</sup>Centers for Medicare & Medicaid Services, 2015

# eValuator, Leading an Industry Movement to Pre-Bill Auditing



# Transforming Revenue Cycles Into Revenue Streams

*The Power of eValuator™*

## Proportion of Discharges with a Finding

**1,278** ÷ **25,174**

Cases With Potential Coding Issues Identified

Total Cases Run Against eValuator™

**5.1%**

Percentage of Cases with Opportunity Identified

## Findings by Facility

	Opportunities	Risks	Total	Net
Facility 1	\$565,555	(\$233,387)	\$798,942	\$322,167
Facility 2	\$611,614	(\$107,035)	\$718,649	\$504,578
Facility 3	\$240,974	(\$51,619)	\$292,593	\$189,355
Facility 4	\$320,584	(\$94,770)	\$415,354	\$225,814
Facility 5	\$448,531	(\$381,873)	\$830,404	\$66,658
Facility 6	\$292,873	(\$161,376)	\$454,249	\$131,497
<b>Total</b>	<b>\$2,480,130</b>	<b>(\$1,030,061)</b>	<b>\$3,510,191</b>	<b>\$1,450,069</b>

# Financial Results – Income Statement

(\$000's)	Three Months Ended April 30, 2017	Three Months Ended April 30, 2016
Revenue	\$5,924	\$6,667
Net Gain (Loss) From Operations	(\$1,875)	(\$1,380)
Net Income (Loss)	(\$2,043)	(\$1,478)
Adj. EBITDA* Gain (Loss)	(\$439)	\$596

\*Streamline Health defines "adjusted EBITDA" as net earnings (loss) plus interest expense, tax expense, depreciation and amortization expense of tangible and intangible assets, stock-based compensation expense, significant non-recurring operating expenses, and transactional related expenses including: gains and losses on debt and equity conversions, associate severances and related restructuring expenses, associate inducements, and professional and advisory fees.

# Financial Results – Balance Sheet

(\$000's)	As of April 30, 2017	As of January 31, 2017
Cash & Cash Equivalents	\$3,577	\$5,654
Total Current Assets	\$9,154	\$11,945
Total Liabilities	\$19,175	\$20,950
Total Stockholders' Equity	\$10,035	\$11,839

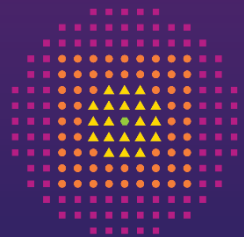
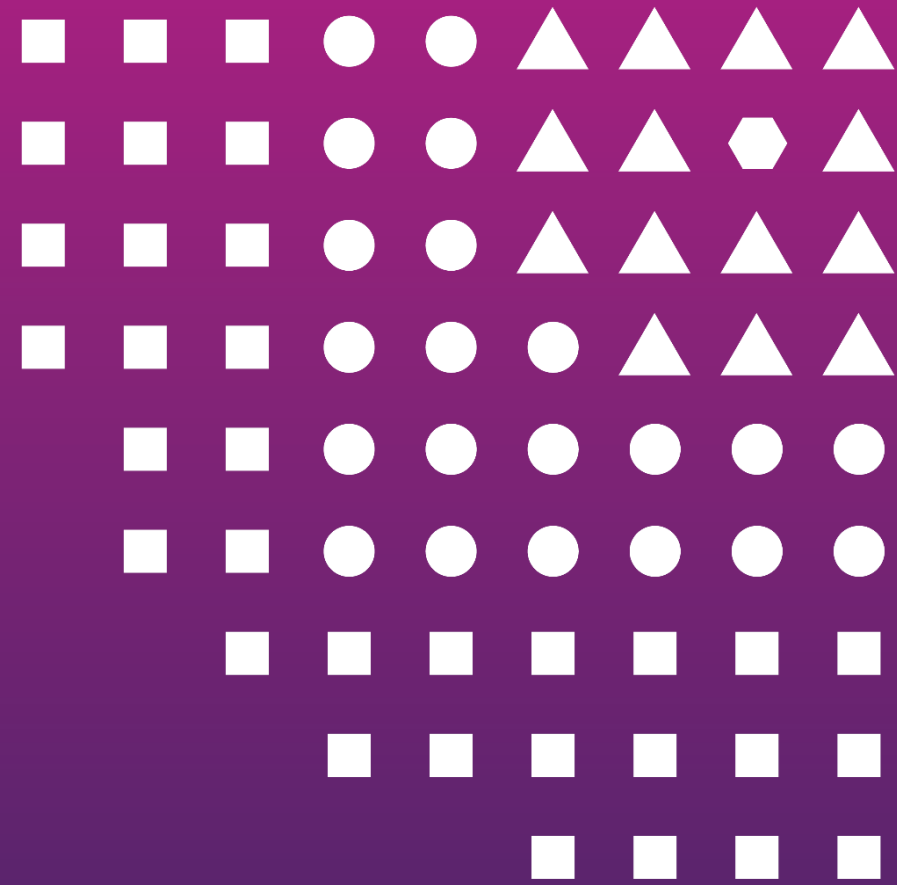


# Summary

- A robust portfolio of services and solutions for hospitals made more attractive by our new innovative offerings
- Potential for revenue upside through reseller agreements
- Provide resellers with our new solutions
- Positioned to lead a major industry movement

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