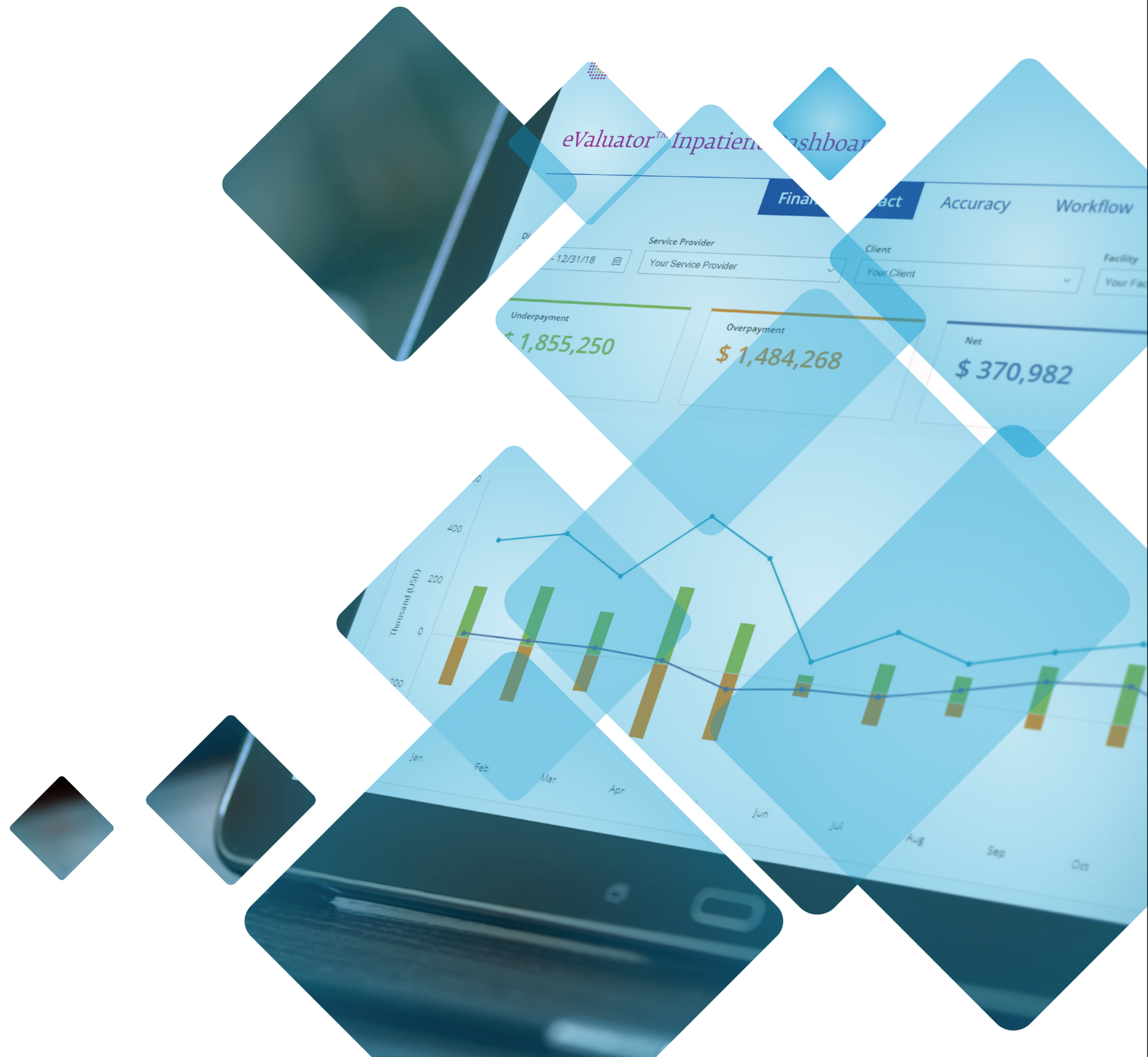


Streamline
Health®

Best Ideas Bowl
October 2020

Nasdaq: STRM



Disclosure Statement

SAFE HARBOR STATEMENT: FORWARD-LOOKING DISCLOSURE

This presentation contains “forward-looking statements” within the meaning of the U.S. Private Securities Litigation Reform Act of 1995, based on current management expectations. Because forward-looking statements relate to the future, they are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict and that can cause Streamline Health’s actual results to differ. We caution you therefore to not place undue reliance on such statements.

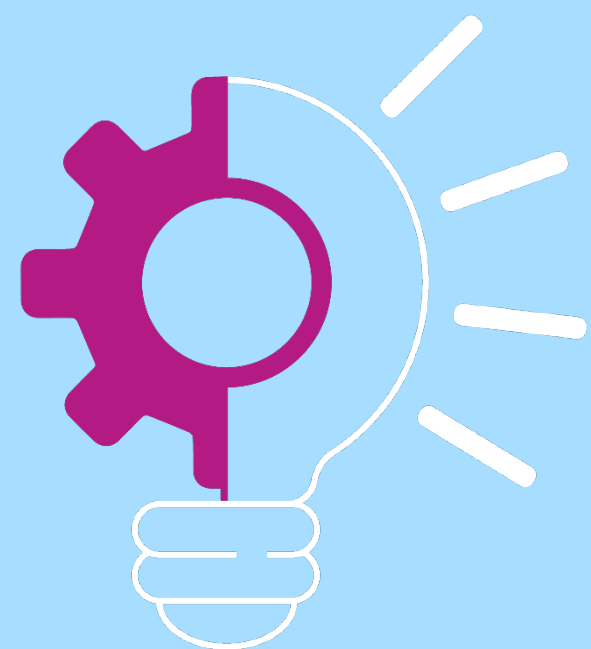
Actual results might differ materially from these statements due to a number of risks and uncertainties. Risks that may contribute to the uncertain nature of these statements are described in Streamline Health’s periodic filings made with Securities and Exchange Commission. Special attention is directed to the portions of those documents entitled “Risk Factors” and “Management’s Discussion and Analysis of Financial Condition and Results of Operations.” Streamline Health undertakes no obligation to update any forward-looking statements or relevant risks, except as may be required by law.

TRADEMARKS

Product or company names referenced herein may be trademarks or registered trademarks of their respective owners

Streamline Health Investment Highlights

Transforming hospital mid-revenue cycle management



Paradigm-shifting eValuator™ Revenue Integrity Program

Leading the industry in
automated pre-bill
coding analysis

\$3.1B

2018 Mid-Revenue
Cycle

Large market
opportunity

expected to grow to \$4.5B
by 2023

70%

Recurring Revenue
2Q20

SaaS & Tech-Enabled Services Model

3-year+ contracts yield
reliable, long-term revenue



Positioned for Growth in 2021 and Beyond

Despite COVID-19 impact,
recent strategic evolution
positions STRM for long-
term top-line growth

Hospital Coding Today is Wildly Inefficient

Hospital billing efficiency is throttled by its coders' ability to navigate the complexities of ICD-10 – a classification system with >130,000 unique codes.

Significant sums are often left on the table as a result of a small coding error, while overbilling results in potential claw-backs and fines



Coding Complexity

>130,000 unique billing codes.



Regulatory Complexity

Simple coding errors can result in missed revenue or create regulatory risks.



Tremendous Urgency

Hospitals need an army of coders to keep up with demand. Each day a case isn't billed **negatively impacts cash flow**.



Minimal Auditing

Most providers audit only a handful of cases – and only **after** they've been billed.

**PROVIDERS ARE FORCED TO
SACRIFICE CODING QUALITY FOR
EXPEDIENCY**

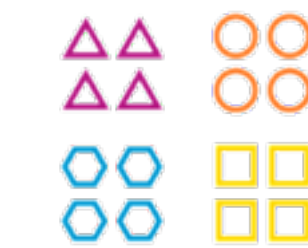
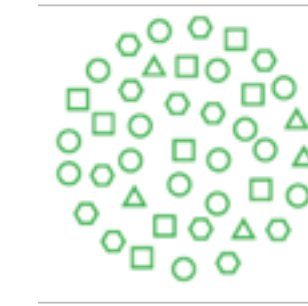
We Streamline Revenue Cycle Management

Our SaaS-based tools and tech-enabled services relieve the financial pressure on hospitals by transforming clinical data into compliant revenue.

Our flagship eValuator™ Revenue Integrity Program helps improve coding accuracy, resulting in improved cash flow efficiency.

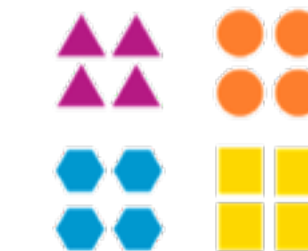


Clinical Data



Organize

Abstracting &
Physician Query



Optimize

Clinical Documentation
Improvement (CDI)



Evaluate

eValuator™
cloud-based
pre-bill coding
analysis





Validate

Coding Audit
Services

Compliant
Revenue

How Automated Pre-Bill Coding Analysis Impacts Revenue

		Documentation Confirms	Initial Coding Reflects	Submitted Coding	Reimbursement
Patient A (No Safety Net)		<ul style="list-style-type: none">• COVID-19• Shortness of breath• Congestive heart failure• Diabetes with high blood sugar	<ul style="list-style-type: none">• COVID-19• Congestive heart failure• Diabetes with hyperglycemia	DRG-179	\$7,504
Patient B (eValuator™ Optimized)		<ul style="list-style-type: none">• COVID-19• Shortness of breath is due to acute exacerbation of chronic congestive heart failure• Diabetes with high blood sugar	<ul style="list-style-type: none">• COVID-19• Acute on chronic congestive heart failure (MCC)• Diabetes with hyperglycemia	DRG-177	\$14,355

Streamline Health Investment Highlights

Transforming hospital mid-revenue cycle management

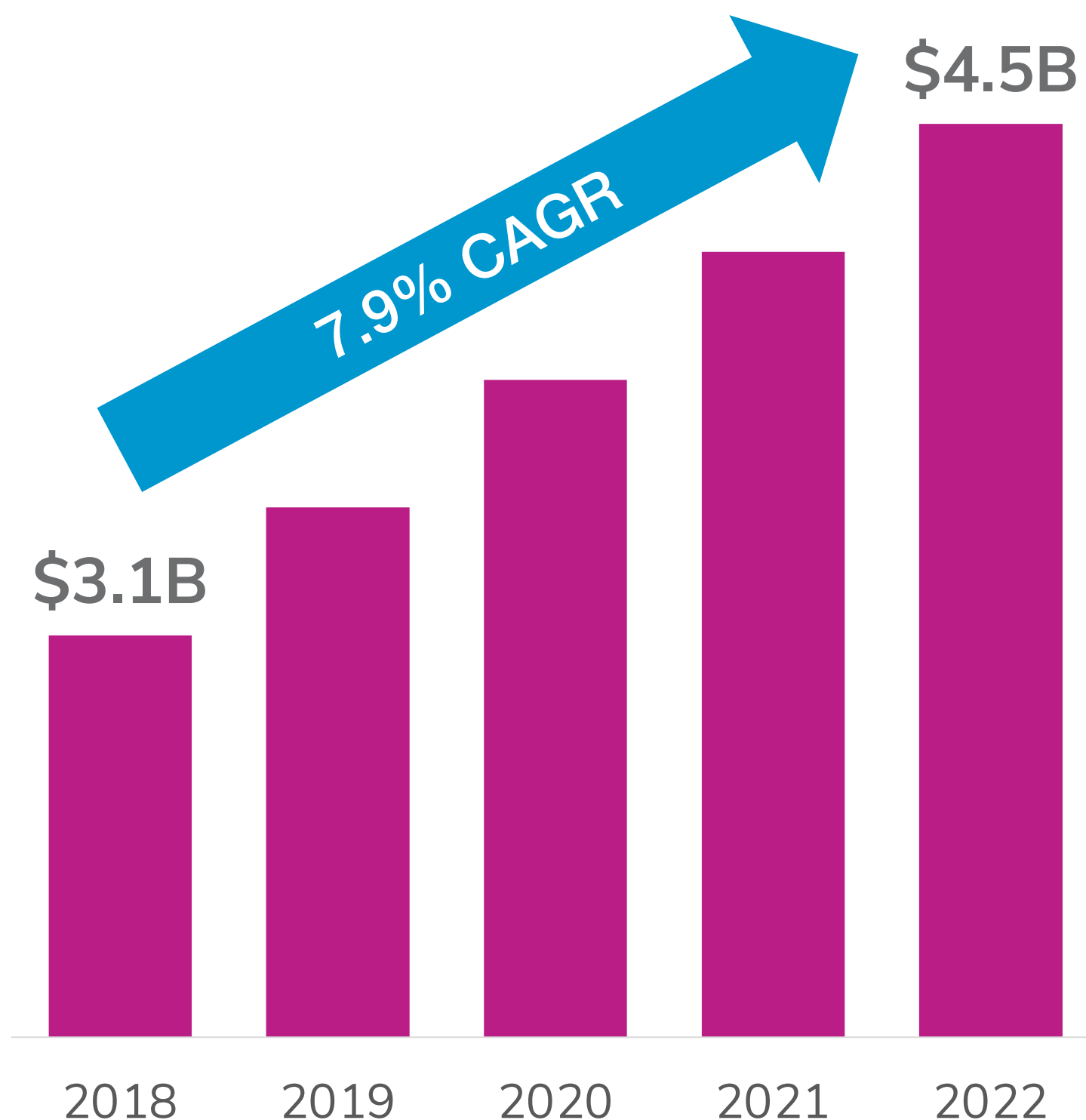
Large Market Opportunity

eValuator™ Revenue Integrity Program

Positioned for Revenue Growth

A Unique Offering in a Growing Industry

Mid-Revenue Cycle Management
Market Size*



- Significant greenfield opportunity for flagship eValuator™ automated, pre-bill coding analysis platform
- Anticipate revenue growth from two sources: Direct Sales to Large Healthcare Providers and an expanding set of Resellers with large existing customer base
- Growing from installed base of \$11.2M recurring annual revenue

Streamline Health Investment Highlights

Transforming hospital mid-revenue cycle management

Large Market Opportunity

eValuator™ Revenue Integrity Program

Positioned for Revenue Growth

The eValuator™ Revenue Integrity Program

Pre-Bill Revenue Integrity as a Service (PBRlaaS)

- Combines eValuator’s automated pre-bill analysis with our expert audit services
- Enables providers to evolve their billing practice with a backbone of world-class auditing expertise
- Improves hospital coding staff performance through automated coaching and real-time feedback

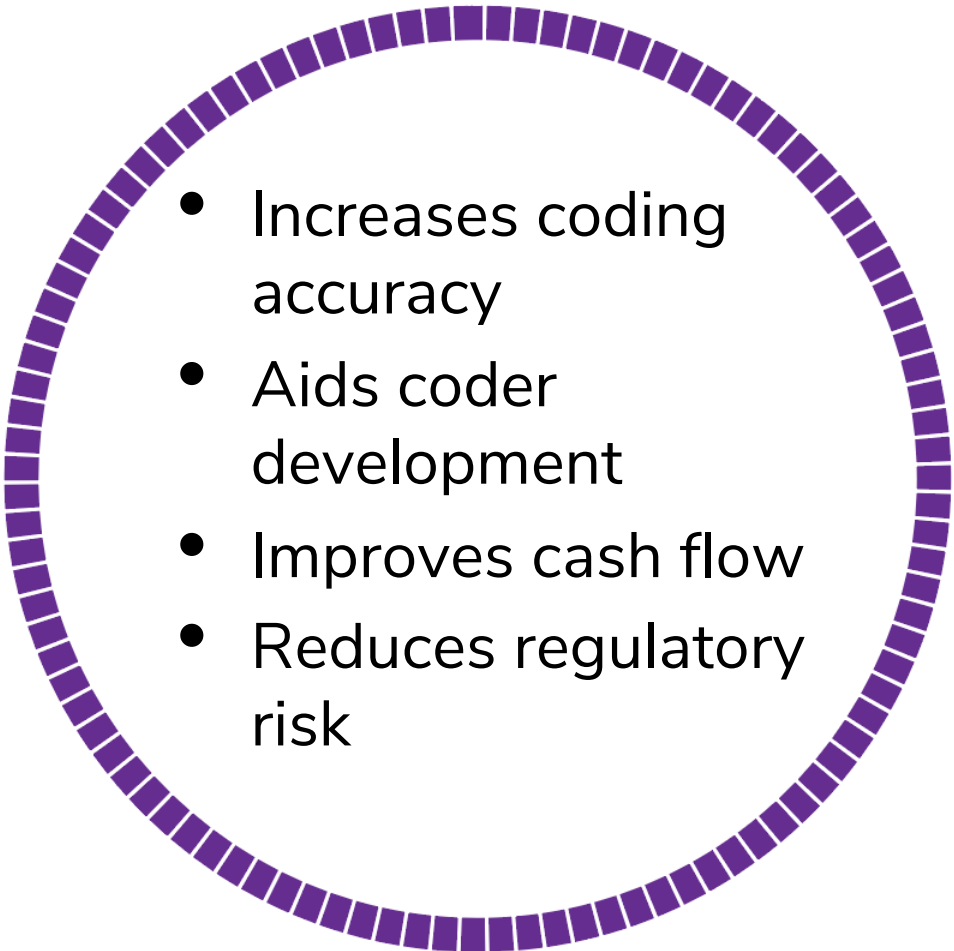
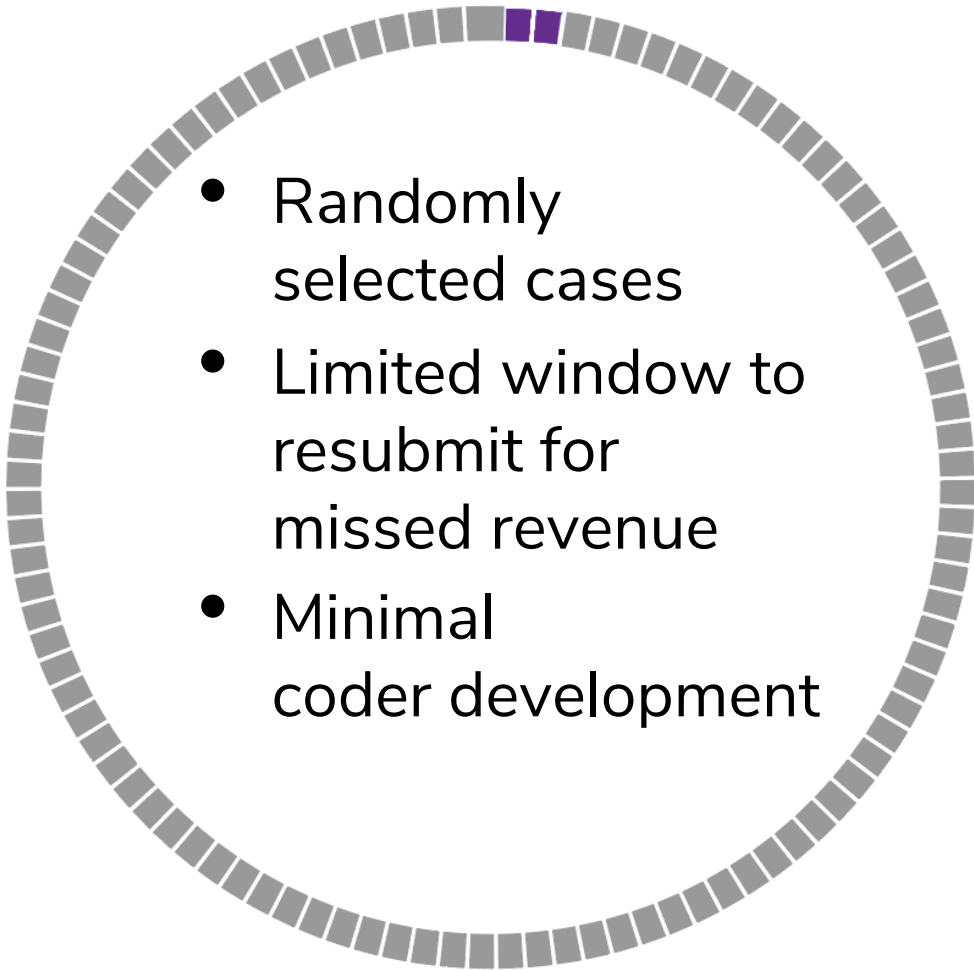
Current Practice

Post-bill audits of 1-2% of all records



New Practice

Analyze 100% of records *before* billing

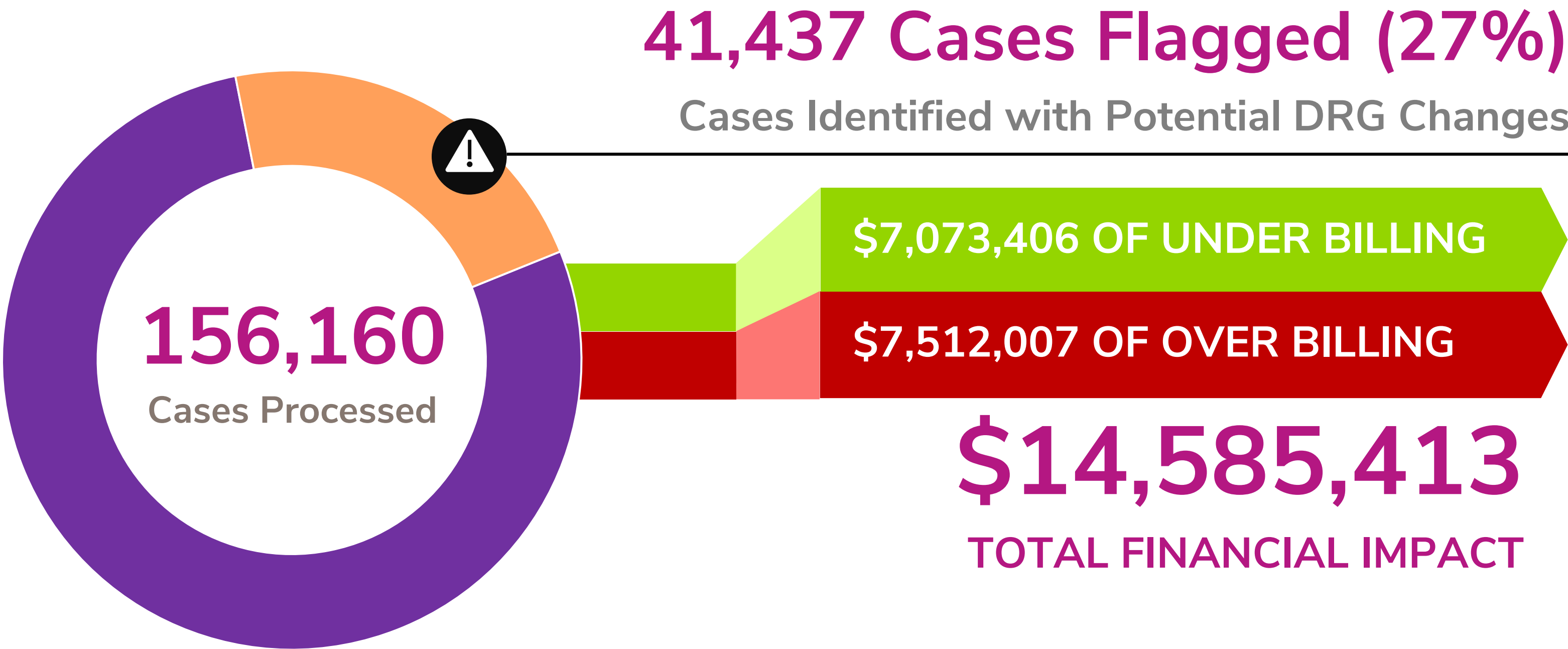


The Impact of eValuator™

CASE STUDY

- Large not-for-profit health system in Texas
- 17 hospitals with a total 4,242 beds

Summary of Inpatient Results from Nov. 2019 to Aug. 2020

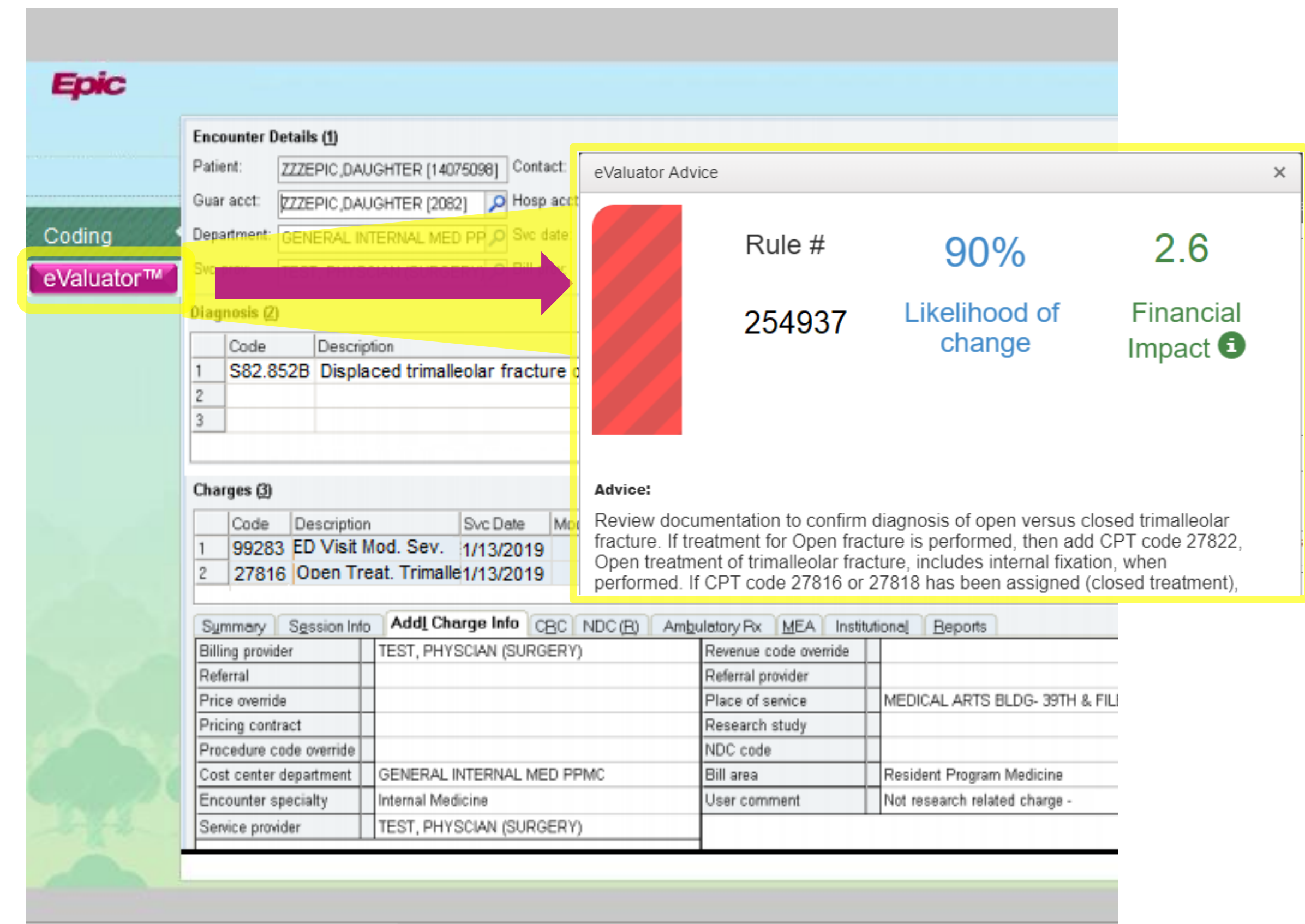


The eValuator™ Revenue Integrity Program Top Tier Customer Base



Interoperability with Epic

Strong integration with leading EHR



- Direct integration within existing Epic workflows
- Coders will receive real-time notifications of any opportunities and risks, along with narrative advice to review/correct
- Available as real-time HL7 & FHIR API via Epic App Orchard



Streamline Health Investment Highlights

Transforming hospital mid-revenue cycle management

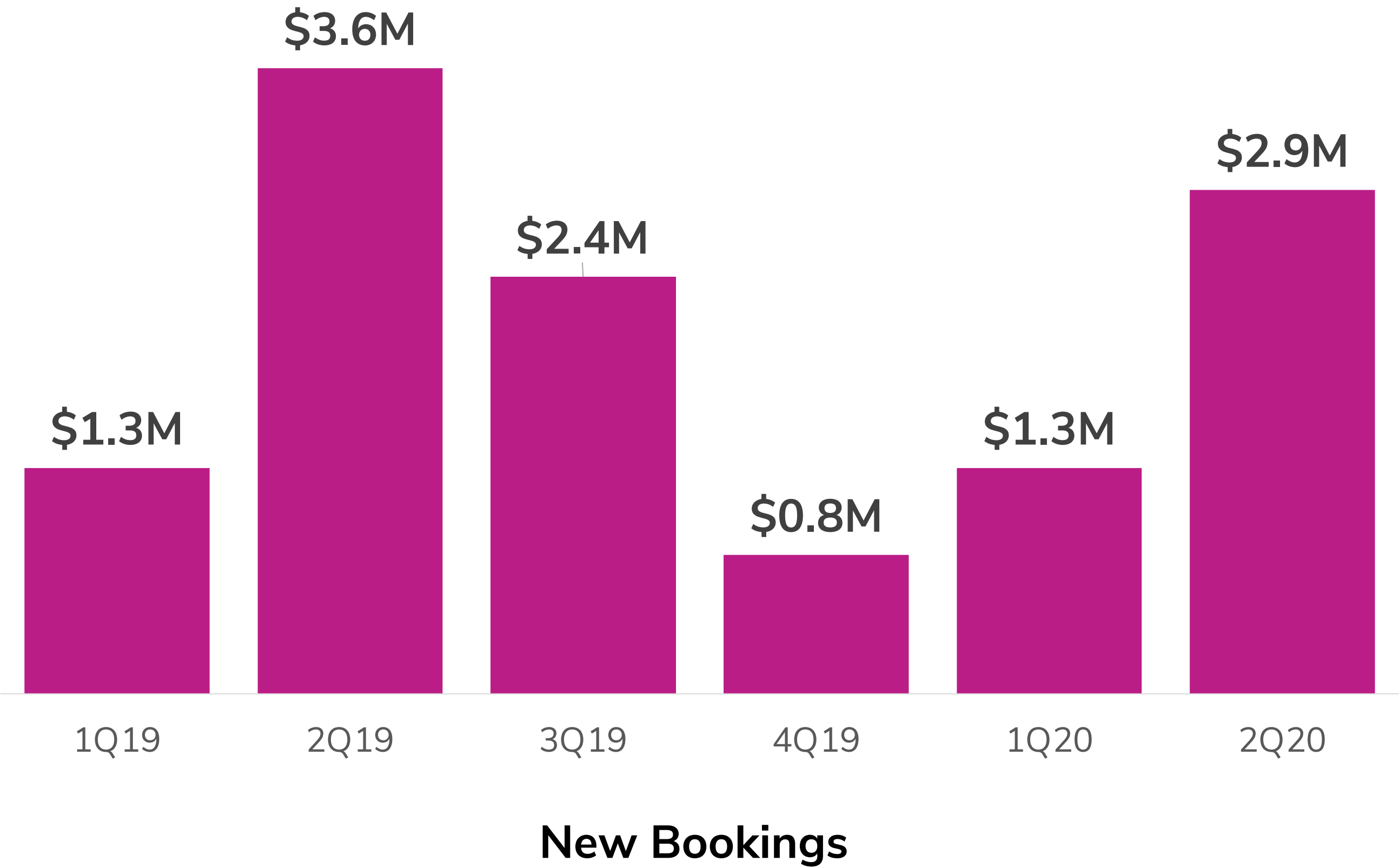
Large Market Opportunity

eValuator™ Revenue Integrity Program

Positioned for Revenue Growth

Bookings & Pipeline

- Consistent quarterly bookings goal of **\$2-\$3M**
- First Half 2020 negatively impacted by COVID-19, anticipate bookings improvement through remainder of 2020/2021
- Pipeline contains **\$62M of opportunity among 68 prospects**



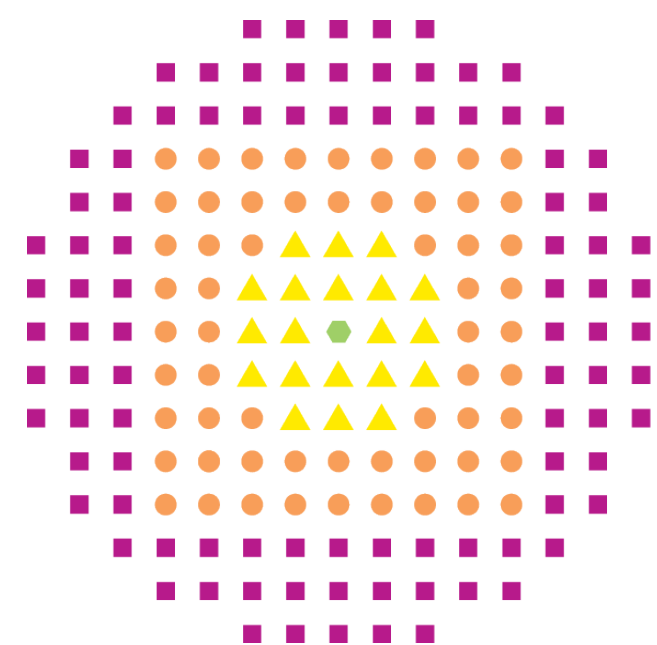
Line of Sight to Free Cash Flow

- Our monthly break-even cash requirements (revenue requirements) averages \$1.2M in Fiscal 2020; \$1.5M in Fiscal 2021;
- eValuator reaches 'scale' at \$1.6M revenue per month in FY 2023
- Based on our projections we will reach cash generation in Q3/Q4 2021;
- Recent sale of legacy ECM business provides sufficient cash to operate without additional financing

Clean Capital Structure

As of 7/31/20

Cash & cash equivalents	\$5.7M – sufficient through 2021
Debt	No bank debt
Common Stock	30.4M shares outstanding



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